

#### REGULAR MEETING OF THE FINANCE COMMITTEE

Tuesday, September 24, 2019 – 1:30 p.m. Laguna Woods Village Community Center Sycamore Room 24351 El Toro Road

#### **AGENDA**

- 1. Call to Order
- 2. Acknowledgment of Media
- 3. Approval of the Agenda
- 4. Approval of Meeting Report for July 30, 2019
- 5. Chair Remarks
- 6. Member Comments (Items Not on the Agenda)
- 7. Department Head Update

#### Reports

8. Preliminary Financial Statements dated August 31, 2019

#### Items for Discussion and Consideration

- 9. Section 5500 Operating and Reserve Accounts
- 10. Discuss Reserve and Contingency Funds
- 11. Endorsements from Standings Committees

#### Future Agenda Items

- 12. Finance Committee Charter
- 13. Investment Policy

#### **Concluding Business:**

- 14. Committee Member Comments
- 15. Date of Next Meeting Tuesday, November 26, 2019 at 1:30 p.m.
- 16. Recess to Closed Session

Gary Morrison, Chair Betty Parker, Staff Officer Telephone: 949-597-4201



#### **OPEN MEETING**

### REPORT OF THE REGULAR MEETING OF THE UNITED LAGUNA WOODS MUTUAL FINANCE COMMITTEE

Tuesday, July 30, 2019 – 2:00 p.m. Laguna Woods Village Community Center Sycamore Room, 24351 El Toro Road

**MEMBERS PRESENT:** Gary Morrison – Chair, Juanita Skillman, Sue Margolis, Carl

Randazzo, Elsie Addington

OTHERS PRESENT: Manuel Armendariz, Andre Torng, Maggie Blackwell, Anthony

Liberatore, Mary Stone - VMS, Dick Rader - VMS

**MEMBERS ABSENT**: None

**STAFF PRESENT:** Betty Parker, Steve Hormuth, Tim Moy, Ernesto Munoz, Chris

Swanson

#### Call to Order

Director Morrison chaired the meeting and called it to order at 2:05 p.m.

#### Approval of Agenda

A motion was made and carried unanimously to approve the agenda as presented.

#### Approval of the Regular Meeting Report of May 28, 2019

A motion was made and carried unanimously to approve the Committee report as presented.

#### **Chair Remarks**

Director Morrison stated that no complaints regarding staff will be tolerated and the meeting should be conducted in a courteous manner. The chair commented on the recent budget meeting where preliminary budget figures were reviewed and briefly discussed reverse mortgages.

#### **Member Comments (Items Not on the Agenda)**

Director Armendariz commented on Civil Code Section 5500 requirements, investment reporting, and landscape services. In response, Betty Parker, Chief Financial Officer, noted that the Board requested a cost analysis for alternative banking and reporting methods. Steve Hormuth, Controller, noted that investments are now reported quarterly in preliminary financial statements, instead of annually, beginning with the period ending June 30, 2019.

Report of United Finance Committee Regular Open Meeting July 30, 2019 Page 2 of 2

Dick Rader commented on the impact of potential assessment increases.

Director Torng commented on the monthly bank reconciliation process.

#### **Department Head Update**

Ms. Parker provided on update on the 2020 Collection and Lien Enforcement Policy, to be placed onto the August 13, 2019 United Board Agenda Consent Calendar for approval. The existing policy has been reviewed by legal counsel and no changes are recommended. Ms. Parker also commented on the progress of the 2020 proposed business plan, to be reviewed next week on Friday, August 9, 2019 at a special televised meeting.

#### Review Preliminary Financial Statements dated June 30, 2019

The Committee reviewed Financial Statements for June 30, 2019. Discussion ensued and questions were addressed.

#### Water Heater Installation Program

Ernesto Munoz, Maintenance and Construction Director, presented a verbal summary of the staff report on Supplemental Funding for the 2019 Water Heater Replacement Program and addressed questions.

A motion was made and unanimously carried to recommend the Board approve a supplemental appropriation in the amount of \$940,000, to be funded from the Replacement Fund, to fund the budget variance and complete the backlog of water heater replacements in 2019.

#### **Future Agenda Items**

Section 5500 Operating and Reserve Account Requirements

#### **Member Comments**

None.

#### **Date of Next Meeting**

Tuesday, September 24, 2019 at 1:30 p.m.

#### **Recess to Closed Session**

The meeting recessed to closed session at 3:20 p.m.

Gary Morrison, Chair

## United Laguna Woods Mutual Statement of Revenues & Expenses - Preliminary 8/31/2019 (\$ IN THOUSANDS)

|          |   | C            | URRENT MONTH |            |                | YEAR TO DATE   |             | PRIOR YEAR   | ANNUAL          |
|----------|---|--------------|--------------|------------|----------------|----------------|-------------|--------------|-----------------|
|          |   | ACTUAL       | BUDGET       | VARIANCE   | ACTUAL         | BUDGET         | VARIANCE    | ACTUAL       | BUDGET          |
|          | Davis   |              |              |            |                |                |             |              |                 |
|          | Revenues: Assessments:                                      |              |              |            |                |                |             |              |                 |
| 1        | Operating   | \$2,337      | \$2,229      | \$108      | \$18,698       | \$17,832       | \$866       | \$18,152     | \$26,750        |
| 2        | Additions to restricted funds                               | 1,031        | 1,031        | Ψ100       | 8,245          | 8,245          | φοσο        | 7,942        | 12,368          |
| 3        | Total assessments   | 3,368        | 3,260        | 108        | 26,943         | 26,077         | 866         | 26,094       | 39,118          |
| Ū        | Total accessinonts  |              | 0,200        |            | 20,010         |                |             |              | 00,110          |
|          | Non-assessment revenues:                                    |              |              |            |                |                |             |              |                 |
| 4        | Merchandise sales   |              | 2            | (2)        | 4              | 20             | (16)        | 18           | 30              |
| 5        | Fees and charges for services to residents                  | 48           | 40           | 8          | 382            | 317            | 65          | 250          | 475             |
| 6        | Laundry   | 20           | 23           | (4)        | 174            | 187            | (13)        | 183          | 280             |
| 7        | Interest income   | 36           | 24           | 12         | 300            | 193            | 107         | 244          | 289             |
| 8        | Miscellaneous   | 36           | 53           | (18)       | 609            | 427            | 182         | 394          | 641             |
| 9        | Total non-assessment revenue                                | 139          | 143          | (4)        | 1,469          | 1,143          | 326         | 1,089        | 1,715           |
|          |   |              |              |            |                |                |             |              |                 |
| 10       | Total revenue   | 3,507        | 3,403        | 105        | 28,412         | 27,220         | 1,192       | 27,183       | 40,832          |
|          | _   |              |              |            |                |                |             |              |                 |
| 11       | Expenses:   | 1,173        | 1 056        | 82         | 0.446          | 0.022          | 486         | 9,033        | 14.004          |
| 11<br>12 | Employee compensation and related<br>Materials and supplies | 1,173<br>267 | 1,256<br>256 | 62<br>(11) | 9,446<br>2,263 | 9,932<br>2,045 | (217)       | 2,008        | 14,884<br>3,068 |
| 13       | Utilities and telephone                                     | 471          | 386          |            | 2,263          | 2,793          | (217)<br>25 | 2,869        | ,               |
| 14       | Legal fees  | 15           | 360<br>15    | (85)       | 2,766<br>136   | 2,793<br>117   | (19)        | 2,009<br>131 | 4,232<br>175    |
| 15       | Professional fees   | 8            | 14           | 6          | 114            | 130            | 16          | 86           | 168             |
| 16       | Equipment rental  | 0            | 3            | 2          | 114            | 25             | 9           | 14           | 37              |
| 17       | Outside services  | 656          | 654          |            | 5,008          |                | 224         | 4,703        | 7,848           |
| 18       |   |              | 4            | (2)        | 5,006<br>23    | 5,232<br>31    | 224<br>8    | 4,703        | 7,040<br>47     |
| 19       | Repairs and maintenance                                     | 2<br>13      | 4<br>15      | 2<br>2     | 23<br>115      | 125            | 0<br>10     | 32<br>99     | 47<br>186       |
| 20       | Other Operating Expense Income taxes                        | 13           | 15           | 2          | 3              | 123            |             | 19           | 100             |
| 21       |   | 922          | 818          | (105)      | 7,382          | 6,541          | (3)         | 6,823        | 9,811           |
| 22       | Property and sales tax Insurance                            | 109          | 108          | (105)      | 7,362<br>847   | 861            | (842)<br>14 | 820          | 1,292           |
| 23       |   | 109          | 3            | (2)<br>3   | 047<br>19      | 25             | 6           | 620<br>28    | 1,292           |
| 23<br>24 | Investment expense Uncollectible Accounts                   | 16           | ა            |            | 29             | 25             |             | 20<br>23     | 31              |
|          |   | 10           | (1)          | (16)       |                | (F)            | (29)        |              | (0)             |
| 25<br>26 | (Gain)/loss on sale or trade Depreciation and amortization  | 17           | (1)<br>17    | (1)        | 1<br>139       | (5)<br>139     | (6)         | (2)<br>141   | (8)<br>208      |
|          | •   |              |              | (0)        |                |                | (04)        |              |                 |
| 27       | Net allocation to mutuals                                   | 106          | 100          | (6)        | 806            | 785            | (21)        | 741          | 1,185           |
| 28       | Total expenses  | 3,777        | 3,647        | (130)      | 29,115         | 28,775         | (340)       | 27,568       | 43,171          |
| 29       | Excess of revenues over expenses                            | (\$270)      | (\$245)      | (\$25)     | (\$703)        | (\$1,555)      | \$852       | (\$385)      | (\$2,339)       |

# United Laguna Woods Mutual Operating Statement 8/31/2019 UNITED LAGUNA WOODS MUTUAL

|   | A -+I                           | YEAR TO           |                    | \/AD0/ D//\\        | ANNUAL            |
|---|---------------------------------|-------------------|--------------------|---------------------|-------------------|
|   | Actual                          | Budget            | VAR\$ B/(W)        | VAR% B/(W)          | BUDGET            |
| Revenues:   |                                 |                   |                    |                     |                   |
| Assessments:  |                                 |                   |                    |                     |                   |
| Operating   |                                 |                   |                    |                     |                   |
| 41001000 - Monthly Assessments  | \$10,758,711                    | \$10,758,711      | \$0                | 0.00%               | \$16,139,892      |
| 41007000 - Monthly Assessments - Property Taxes   | 7,121,392                       | 6,540,520         | 580,872            | 8.88%               | 9,810,779         |
| 41007500 - Monthly Assessments - Supplemental Property Taxes  | 284,933                         | 0                 | 284,933            | 0.00%               | 0                 |
| 41008000 - Monthly Assessments - Property Insurance   | 532,748                         | 532,752           | (4)                | 0.00%               | 799,133           |
| Total Operating   | 18,697,784                      | 17,831,983        | 865,801            | 4.86%               | 26,749,804        |
| Additions To Restricted Funds   |                                 |                   |                    |                     |                   |
| 41001500 - Monthly Assessments - Contingency Fund   | 758,760                         | 758,760           | 0                  | 0.00%               | 1,138,140         |
| 41003500 - Monthly Assessments - Replacement Fund   | 7,486,432                       | 7,486,432         | 0                  | 0.00%               | 11,229,648        |
| Total Additions To Restricted Funds   | 8,245,192                       | 8,245,192         | 0                  | 0.00%               | 12,367,788        |
|   |                                 |                   |                    |                     |                   |
| <b>-</b>  | 22 2 42 2 2                     |                   |                    |                     |                   |
| Total Assessments   | 26,942,976                      | 26,077,175        | 865,801            | 3.32%               | 39,117,592        |
| Non-Assessment Revenues:  |                                 |                   |                    |                     |                   |
| Merchandise Sales   |                                 |                   |                    |                     |                   |
| 41501500 - Merchandise Sales - Warehouse  | 3,989                           | 19,992            | (16,003)           | (80.05%)            | 30,000            |
| Total Merchandise Sales   | 3,989                           | 19,992            | (16,003)           | (80.05%)            | 30,000            |
|   | -,                              | , <del></del>     | (,)                | (======             | ,                 |
| Fees and Charges for Services to Residents  |                                 |                   |                    |                     |                   |
| 46501000 - Permit Fee   | 91,200                          | 50,145            | 41,056             | 81.87%              | 75,223            |
| 46501500 - Inspection Fee   | 37,832                          | 35,896            | 1,936              | 5.39%               | 53,849            |
| 46502000 - Resident Maintenance Fee   | 252,868                         | 230,656           | 22,212             | 9.63%               | 346,066           |
| Total Fees and Charges for Services to Residents  | 381,900                         | 316,697           | 65,204             | 20.59%              | 475,138           |
| Laundry   |                                 |                   |                    |                     |                   |
| 46005000 - Coin Op Laundry Machine  | 173,542                         | 186,664           | (13,122)           | (7.03%)             | 280,000           |
| Total Laundry   | 173,542                         | 186,664           | (13,122)           | (7.03%)             | 280,000           |
|   | ,                               | 100,001           | (10,122)           | (110070)            | _00,000           |
| Interest Income   |                                 |                   |                    |                     |                   |
| 49001000 - Interest Income - Treasury Notes   | 85,057                          | 47,681            | 37,376             | 78.39%              | 71,522            |
| 49001500 - Interest Income - Treasury Notes - Discretionary   | 152,801                         | 100,927           | 51,873             | 51.40%              | 151,391           |
| 49002000 - Interest Income - Money Market   | 3,157                           | 1,051             | 2,106              | 200.40%             | 1,576             |
| 49002500 - Interest Income - Gnma Securities - Discretionary  | <u>58,920</u><br><b>299.935</b> | 42,963            | 15,957             | 37.14%              | 64,444            |
| Total Interest Income   | 299,935                         | 192,622           | 107,313            | 55.71%              | 288,933           |
| Miscellaneous   |                                 |                   |                    |                     |                   |
| 46004500 - Resident Violations  | 40,575                          | 6,664             | 33,911             | 508.87%             | 10,000            |
| 44501000 - Additional Occupant Fee  | 27,540                          | 48,000            | (20,460)           | (42.63%)            | 72,000            |
| 44501500 - Lease Processing Fee - United  | 85,250                          | 80,000            | 5,250              | 6.56%               | 120,000           |
| 44502000 - Variance Processing Fee  | 2,250                           | 8,328             | (6,078)            | (72.98%)            | 12,500            |
| 44503000 - Stock Transfer Fee   | 7,150                           | 8,664             | (1,514)            | (17.47%)            | 13,000            |
| 44503510 - Resale Processing Fee - United<br>44507000 - Golf Cart Electric Fee                      | 76,510<br>39,639                | 140,000<br>40,000 | (63,490)           | (45.35%)<br>(0.90%) | 210,000<br>60,000 |
| 44507200 - Gon Cart Electric Fee<br>44507200 - Electric Vehicle Plug-In Fee                         | 9,330                           | 4,000             | (361)<br>5,330     | 133.24%             | 6,000             |
| 44507500 - Cartport/Carport Space Rental Fee  | 1,788                           | 2,000             | (212)              | (10.61%)            | 3,000             |
| 47001500 - Late Fee Revenue   | 29,351                          | 32,000            | (2,649)            | (8.28%)             | 48,000            |
| 47002010 - Collection Administrative Fee - United   | 46,850                          | 48,000            | (1,150)            | (2.40%)             | 72,000            |
| 47002500 - Collection Interest Revenue  | 5,013                           | 0                 | 5,013              | 0.00%               | 0                 |
| 47501000 - Recycling  | 3,863                           | 2,664             | 1,199              | 45.00%              | 4,000             |
| 48001000 - Legal Fee  | 0                               | 6,664             | (6,664)            | (100.00%)           | 10,000            |
| 49008100 - Unrealized Gain(Loss) On Available For Sale Investments 49009000 - Miscellaneous Revenue | 238,668<br>(4,453)              | 0                 | 238,668<br>(4,453) | 0.00%<br>0.00%      | 0                 |
| Total Miscellaneous   | 609,324                         | 426,984           | 182,340            | 42.70%              | 640,500           |
| Total Miscentificous  | 003,324                         | 420,304           | 102,040            | 42.7070             | 040,000           |
| Total Non-Assessment Revenue  | 1,468,690                       | 1,142,959         | 325,731            | 28.50%              | 1,714,571         |
| Total Revenue   | 28,411,666                      | 27,220,134        | 1,191,532          | 4.38%               | 40,832,163        |
| Expenses:   |                                 |                   |                    |                     |                   |
| Employee Compensation   |                                 |                   |                    |                     |                   |
| 51011000 - Salaries & Wages - Regular   | 1,659,720                       | 1,747,766         | 88,046             | 5.04%               | 2,629,806         |
| 51021000 - Union Wages - Regular  | 4,077,308                       | 4,347,141         | 269,833            | 6.21%               | 6,529,655         |
|   |                                 |                   |                    | Agenda Item #       |                   |
|   |                                 |                   |                    | Page 2 of           | 16                |

# United Laguna Woods Mutual Operating Statement 8/31/2019 UNITED LAGUNA WOODS MUTUAL

|  |                               | YEAR TO                | DATE                      |                           | ANNUAL                 |
|--|-------------------------------|------------------------|---------------------------|---------------------------|------------------------|
|  | Actual                        | Budget                 | VAR\$ B/(W)               | VAR% B/(W)                | BUDGET                 |
| 51041000 - Wages - Overtime  | 36,104                        | 19,472                 | (16,632)                  | (85.41%)                  | 29,215                 |
| 51051000 - Union Wages - Overtime  | 87,070                        | 42,899                 | (44,171)                  | (102.97%)                 | 64,364                 |
| 51061000 - Holiday & Vacation<br>51071000 - Sick                                       | 631,496                       | 514,757                | (116,739)<br>(11,890)     | (22.68%)<br>(5.66%)       | 773,571<br>315,535     |
| 51071000 - Sick<br>51091000 - Missed Meal Penalty                                      | 221,856<br>2,470              | 209,966<br>600         | (1,870)                   | (311.67%)                 | 910                    |
| 51101000 - Temporary Help  | 76,327                        | 33,817                 | (42,510)                  | (125.71%)                 | 50,735                 |
| 51981000 - Compensation Accrual  | (213,478)                     | 2,444                  | 215,922                   | 8835.92%                  | 3,670                  |
| Total Employee Compensation  | 6,578,873                     | 6,918,862              | 339,989                   | 4.91%                     | 10,397,460             |
| Compensation Related   |                               |                        |                           |                           |                        |
| 52411000 - F.I.C.A.  | 505,580                       | 519,666                | 14,085                    | 2.71%                     | 776,410                |
| 52421000 - F.U.I.  | 8,376                         | 12,139                 | 3,763                     | 31.00%                    | 13,222                 |
| 52431000 - S.U.I.  | 64,331                        | 57,121<br>1,409,644    | (7,210)<br>136,517        | (12.62%)<br>9.68%         | 58,909<br>2,114,466    |
| 52441000 - Union Medical<br>52451000 - Workers' Compensation Insurance                 | 1,273,126<br>573,095          | 509,633                | (63,462)                  | (12.45%)                  | 765,713                |
| 52461000 - Non Union Medical & Life Insurance  | 211,589                       | 197,867                | (13,722)                  | (6.94%)                   | 296,801                |
| 52471000 - Union Retirement Plan   | 265,454                       | 230,053                | (35,400)                  | (15.39%)                  | 345,553                |
| 52481000 - Non-Union Retirement Plan   | 35,431                        | 76,215                 | 40,784                    | 53.51%                    | 114,678                |
| 52981000 - Compensation Related Accrual  | (69,811)                      | 504                    | 70,315                    | 13938.14%                 | 765                    |
| Total Compensation Related   | 2,867,172                     | 3,012,843              | 145,671                   | 4.83%                     | 4,486,515              |
| Materials and Supplies   |                               |                        |                           |                           |                        |
| 53001000 - Materials & Supplies  | 350,310                       | 389,634                | 39,325                    | 10.09%                    | 584,690                |
| 53003000 - Materials Direct  Total Materials and Supplies                              | 1,912,233<br><b>2,262,543</b> | 1,655,448<br>2,045,082 | (256,785)<br>(217,460)    | (15.51%)<br>(10.63%)      | 2,483,765<br>3,068,455 |
|  | 2,202,543                     | 2,045,062              | (217,400)                 | (10.03 %)                 | 3,000,455              |
| Utilities and Telephone  | 404 470                       | 400.000                | 4 220                     | 4.000/                    | 405 220                |
| 53301000 - Electricity<br>53301500 - Sewer   | 121,470<br>1,172,301          | 122,800<br>1,178,200   | 1,330<br>5,899            | 1.08%<br>0.50%            | 185,320<br>1,776,600   |
| 53302000 - Water   | 1,185,945                     | 1,212,740              | 26,795                    | 2.21%                     | 1,850,960              |
| 53302500 - Trash   | 287,989                       | 279,133                | (8,856)                   | (3.17%)                   | 418,741                |
| 53304000 - Telephone   | 447                           | 0                      | (447)                     | 0.00%                     | 0                      |
| Total Utilities and Telephone  | 2,768,152                     | 2,792,873              | 24,721                    | 0.89%                     | 4,231,621              |
| Legal Fees   |                               |                        |                           |                           |                        |
| 53401500 - Legal Fees  | 135,967                       | 116,664                | (19,303)                  | (16.55%)                  | 175,000                |
| Total Legal Fees   | 135,967                       | 116,664                | (19,303)                  | (16.55%)                  | 175,000                |
| Professional Fees  |                               |                        |                           |                           |                        |
| 53402010 - Audit & Tax Preparation Fees - United                                       | 41,912                        | 56,600                 | 14,688                    | 25.95%                    | 57,600                 |
| 53403500 - Consulting Fees   | (15,250)                      | 4,740                  | 19,990                    | 421.74%                   | 7,116                  |
| 53403510 - Consulting Fees - United  Total Professional Fees                           | 87,030<br>113,692             | 68,792<br>130,132      | (18,238)<br><b>16,440</b> | (26.51%)<br><b>12.63%</b> | 103,199<br>167,915     |
|  | 113,092                       | 130,132                | 10,440                    | 12.03%                    | 107,915                |
| Equipment Rental 53501500 - Equipment Rental/Lease Fees                                | 16,582                        | 25,100                 | 8,518                     | 33.94%                    | 37,424                 |
| Total Equipment Rental   | 16,582                        | 25,100                 | 8,518                     | 33.94%                    | 37,424                 |
| Total Equipment Nental   | 10,302                        | 23,100                 | 0,510                     | 33.34 /6                  | 37,424                 |
| Outside Services   | •                             | 0.710                  | 0.710                     | 400 000/                  | 4.074                  |
| 53601000 - Bank Fees   | 0                             | 2,713                  | 2,713                     | 100.00%                   | 4,071                  |
| 53601500 - Credit Card Transaction Fees<br>54603500 - Outside Services Cost Collection | 313<br>4,955,742              | 0<br>5,140,200         | (313)<br>184,458          | 0.00%<br>3.59%            | 7,710,601              |
| 53704000 - Outside Services  | 52,083                        | 89,140                 | 37,057                    | 41.57%                    | 133,771                |
| Total Outside Services   | 5,008,138                     | 5,232,053              | 223,915                   | 4.28%                     | 7,848,443              |
| Repairs and Maintenance  |                               |                        |                           |                           |                        |
| 53701000 - Equipment Repair & Maint  | 4,886                         | 10,521                 | 5,635                     | 53.56%                    | 15,823                 |
| 53703000 - Elevator /Lift Maintenance  | 18,282                        | 20,672                 | 2,390                     | 11.56%                    | 31,008                 |
| Total Repairs and Maintenance  | 23,169                        | 31,193                 | 8,025                     | 25.73%                    | 46,831                 |
| Other Operating Expense  |                               |                        |                           |                           |                        |
| 53801000 - Mileage & Meal Allowance  | 5,617                         | 10,145                 | 4,528                     | 44.64%                    | 15,244                 |
| 53801500 - Travel & Lodging  | 719                           | 684                    | (34)                      | (5.00%)                   | 1,031                  |
| 53802000 - Uniforms<br>53802500 - Dues & Memberships                                   | 53,464<br>397                 | 58,214<br>1,248        | 4,749<br>852              | 8.16%<br>68.23%           | 85,428<br>2,054        |
| 53803000 - Subscriptions & Books   | 1,563                         | 1,246                  | (236)                     | (17.77%)                  | 2,054<br>1,992         |
| 53803500 - Training & Education  | 5,322                         | 10,865                 | 5,543                     | 51.02%                    | 16,324                 |
| 53901500 - Volunteer Support   | 0                             | 813                    | 813                       | 100.00%                   | 1,626                  |
|  |                               |                        |                           | Agenda Item #             |                        |

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# United Laguna Woods Mutual Operating Statement 8/31/2019 UNITED LAGUNA WOODS MUTUAL

|   |                | YEAR TO       | DATE               |                   | ANNUAL        |
|---|----------------|---------------|--------------------|-------------------|---------------|
|   | Actual         | Budget        | VAR\$ B/(W)        | VAR% B/(W)        | BUDGET        |
| 53903000 - Safety   | 0              | 119           | 119                | 100.00%           | 182           |
| 54001000 - Board Relations  | 3,224          | 2,442         | (782)              | (32.00%)          | 3,666         |
| 54001010 - Board Relations - United   | 4,109          | 3,328         | (781)              | (23.46%)          | 5,000         |
| 54001500 - Public Relations   | (1)            | 0             | 1                  | 0.00%             | 0             |
| 54002000 - Postage  | 40,039         | 34,958        | (5,081)            | (14.53%)          | 52,439        |
| 54002500 - Filing Fees / Permits  | 748            | 730           | (19)               | (2.54%)           | 1,239         |
| Total Other Operating Expense   | 115,201        | 124,875       | 9,674              | 7.75%             | 186,226       |
| Income Taxes  |                | _             |                    |                   | _             |
| 54301000 - State & Federal Income Taxes   | 3,000          | 0             | (3,000)            | 0.00%             | 0             |
| Total Income Taxes  | 3,000          | 0             | (3,000)            | 0.00%             | 0             |
| Property and Sales Tax  | 7 000 004      | 0.540.500     | (0.44.504)         | (40.070()         | 0.040.770     |
| 54302000 - Property Taxes   | 7,382,081      | 6,540,520     | (841,561)          | (12.87%)          | 9,810,779     |
| Total Property and Sales Tax  | 7,382,081      | 6,540,520     | (841,561)          | (12.87%)          | 9,810,779     |
| Insurance   | 070 400        | 070.004       | 4.550              | 0.500/            | 440.040       |
| 54401000 - Hazard & Liability Insurance   | 278,402        | 279,961       | 1,559              | 0.56%             | 419,942       |
| 54401500 - D&O Liability  | 42,722         | 43,765        | 1,043              | 2.38%             | 65,650        |
| 54402000 - Property Insurance   | 522,117        | 532,754       | 10,637             | 2.00%             | 799,133       |
| 54403000 - General Liability Insurance  | 4,119          | 4,885         | 767                | 15.69%            | 7,328         |
| Total Insurance   | 847,360        | 861,366       | 14,006             | 1.63%             | 1,292,054     |
| Investment Expense<br>54201000 - Investment Expense                               | 18,858         | 24,578        | 5,720              | 23.27%            | 36,732        |
| •   |                |               |                    |                   |               |
| Total Investment Expense  | 18,858         | 24,578        | 5,720              | 23.27%            | 36,732        |
| Uncollectible Accounts  | 00.070         | 0             | (00.070)           | 0.000/            | 0             |
| 54602000 - Bad Debt Expense   | 28,670         | 0             | (28,670)           | 0.00%             | 0             |
| Total Uncollectible Accounts  | 28,670         | 0             | (28,670)           | 0.00%             | 0             |
| (Gain)/Loss on Sale or Trade  | (57)           | (F. 000)      | (4.042)            | (00.050()         | (7.500)       |
| 54101000 - (Gain)/Loss - Warehouse Sales<br>54101500 - (Gain)/Loss On Investments | (57)           | (5,000)<br>0  | (4,943)<br>(1,137) | (98.85%)<br>0.00% | (7,500)<br>0  |
| Total (Gain)/Loss on Sale or Trade  | 1,137<br>1,079 | (5,000)       | (6,079)            | (121.59%)         | (7,500)       |
| ,   | ,              | (2,7222,      | (-,,               | (,                | ( ),          |
| Depreciation and Amortization 55001000 - Depreciation And Amortization            | 138,674        | 138,674       | 0                  | 0.00%             | 208,010       |
| •   |                |               |                    |                   |               |
| Total Depreciation and Amortization   | 138,674        | 138,674       | U                  | 0.00%             | 208,010       |
| Net Allocation to Mutuals   |                |               |                    |                   |               |
| 54602500 - Allocated Expenses   | 805,796        | 785,166       | (20,631)           | (2.63%)           | 1,184,743     |
| Total Net Allocation to Mutuals   | 805,796        | 785,166       | (20,631)           | (2.63%)           | 1,184,743     |
| Total Expenses  | 29,115,005     | 28,774,980    | (340,026)          | (1.18%)           | 43,170,708    |
| Excess of Revenues Over Expenses  | (\$703,340)    | (\$1,554,846) | \$851,506          | 54.76%            | (\$2,338,545) |

#### United Laguna Woods Mutual Balance Sheet - Preliminary 8/31/2019

|    |  | Current<br>Month End | Prior Year<br>December 31 |
|----|--|----------------------|---------------------------|
|    | Assets   |                      |                           |
| 1  | Cash and cash equivalents                        | \$3,803,023          | \$3,195,910               |
| 2  | Non-discretionary investments                    | 5,956,239            | 4,952,044                 |
| 3  | Discretionary investments                        | 15,354,028           | 15,069,666                |
| 4  | Receivable/(Payable) from mutuals                | 1,035,763            | 2,098,613                 |
| 5  | Accounts receivable and interest receivable      | 1,029,243            | (63,374)                  |
| 6  | Prepaid expenses and deposits                    | 513,274              | 527,252                   |
| 7  | Property and equipment                           | 91,989,605           | 91,989,605                |
| 8  | Accumulated depreciation property and equipment  | (83,755,170)         | (83,753,128)              |
| 9  | Beneficial interest in GRF of Laguna Hills Trust | 5,855,498            | 5,992,130                 |
| 10 | Non-controlling interest in GRF                  | 38,325,598           | 38,325,598                |
| 11 | Total Assets                                     | \$80,107,100         | \$78,334,314              |
|    | Liabilities and Fund Balances                    |                      |                           |
|    | Liabilities:                                     |                      |                           |
| 12 | Accounts payable and accrued expenses            | \$3,129,408          | \$1,509,166               |
| 13 | Accrued compensation and related costs           | 612,761              | 612,761                   |
| 14 | Deferred income                                  | 1,841,616            | 973,818                   |
| 15 | Income tax payable                               | 558                  | 12,474                    |
| 16 | Asset retirement obligation                      | 1,128,798            | 1,128,798                 |
| 17 | Total liabilities                                | \$6,713,142          | \$4,237,018               |
|    | Fund balances:                                   |                      |                           |
| 18 | Fund balance prior years                         | 74,097,297           | 75,340,207                |
| 19 | Change in fund balance - current year            | (703,340)            | (1,242,911)               |
| 20 | Total fund balances                              | 73,393,957           | 74,097,297                |
| 21 | Total Liabilities and Fund Balances              | \$80,107,100         | \$78,334,314              |
|    |  | <del>+</del>         | <del>+ : -, :,• : :</del> |

#### United Laguna Woods Mutual Fund Balance Sheet - Prelimiary 8/31/2019

|    |  | Operating<br>Fund | Contingency<br>Fund | Replacement<br>Fund | Total        |
|----|--|-------------------|---------------------|---------------------|--------------|
|    | Assets   |                   |                     |                     |              |
| 1  | Cash and cash equivalents                        | \$3,803,023       |                     |                     | \$3,803,023  |
| 2  | Non-discretionary investments                    | 5,956,239         |                     |                     | 5,956,239    |
| 3  | Discretionary investments                        | 15,354,028        |                     |                     | 15,354,028   |
| 4  | Receivable/(Payable) from mutuals                | 1,035,763         |                     |                     | 1,035,763    |
| 5  | Receivable/(Payable) from operating fund         | (20,822,818)      | 2,477,086           | 18,345,732          |              |
| 6  | Accounts receivable and interest receivable      | 1,029,243         |                     |                     | 1,029,243    |
| 7  | Prepaid expenses and deposits                    | 513,274           |                     |                     | 513,274      |
| 8  | Property and equipment                           | 91,989,605        |                     |                     | 91,989,605   |
| 9  | Accumulated depreciation property and equipment  | (83,755,170)      |                     |                     | (83,755,170) |
| 10 | Beneficial interest in GRF of Laguna Hills Trust | 5,855,498         |                     |                     | 5,855,498    |
| 11 | Non-controlling interest in GRF                  | 38,325,598        |                     |                     | 38,325,598   |
| 12 | Total Assets                                     | \$59,284,282      | \$2,477,086         | \$18,345,732        | \$80,107,100 |
|    | Liabilities and Fund Balances                    |                   |                     |                     |              |
|    | Liabilities:                                     |                   |                     |                     |              |
| 13 | Accounts payable and accrued expenses            | \$2,973,624       | \$2,173             | \$153,612           | \$3,129,409  |
| 14 | Accrued compensation and related costs           | 612,761           |                     |                     | 612,761      |
| 15 | Deferred income                                  | 1,841,616         |                     |                     | 1,841,616    |
| 16 | Income tax payable                               | 558               |                     |                     | 558          |
| 17 | Asset retirement obligation                      | 1,128,798         |                     |                     | 1,128,798_   |
| 18 | Total liabilities                                | \$6,557,358       | \$2,173             | \$153,612           | \$6,713,142  |
|    | Fund balances:                                   |                   |                     |                     |              |
| 19 | Fund balance prior years                         | 52,383,943        | 2,661,010           | 19,052,344          | 74,097,297   |
| 20 | Change in fund balance - current year            | 342,981           | (186,097)           | (860,224)           | (703,340)    |
| 21 | Total fund balances                              | 52,726,924        | 2,474,913           | 18,192,120          | 73,393,957   |
| 22 | Total Liabilities and Fund Balances              | \$59,284,282      | \$2,477,086         | <b>\$18,345,732</b> | \$80,107,100 |
|    | . C.S. LINGHIST WITH I WITH BUILDING             | <del></del>       | <del></del>         | <del></del>         | +55,.57,100  |

#### United Laguna Woods Mutual Changes in Fund Balances - Preliminary 8/31/2019

|    |   | Operating<br>Fund | Contingency<br>Fund | Replacement<br>Fund | Total        |
|----|---|-------------------|---------------------|---------------------|--------------|
|    | Revenues:   |                   |                     |                     |              |
|    | Assessments:                                      |                   |                     |                     |              |
| 1  | Operating   | \$18,697,784      |                     |                     | \$18,697,784 |
| 2  | Additions to restricted funds                     |                   | 758,760             | 7,486,432           | 8,245,192    |
| 3  | Total assessments                                 | 18,697,784        | 758,760             | 7,486,432           | 26,942,976   |
|    | Non-assessment revenues:                          |                   |                     |                     |              |
| 4  | Merchandise sales                                 | 1,300             |                     | 2,689               | 3,989        |
| 5  | Fees and charges for services to residents        | 381,900           |                     |                     | 381,900      |
| 6  | Laundry   | 173,542           |                     |                     | 173,542      |
| 7  | Interest income                                   |                   | 36,934              | 263,001             | 299,935      |
| 8  | Miscellaneous                                     | 609,324           |                     |                     | 609,324      |
| 9  | Total non-assessment revenue                      | 1,166,066         | 36,934              | 265,689             | 1,468,690    |
| 10 | Total revenue                                     | 19,863,850        | 795,694             | 7,752,121           | 28,411,666   |
|    | Expenses:   |                   |                     |                     |              |
| 11 | Employee compensation and related                 | 6,378,273         | 5,353               | 3,062,420           | 9,446,045    |
| 12 | Materials and supplies                            | 513,885           | 303                 | 1,748,354           | 2,262,543    |
| 13 | Utilities and telephone                           | 2,761,561         | 45                  | 6,546               | 2,768,152    |
| 14 | Legal fees  | 135,967           |                     | ,                   | 135,967      |
| 15 | Professional fees                                 | 63,692            |                     | 50,000              | 113,692      |
| 16 | Equipment rental                                  | 3,746             | 32                  | 12,804              | 16,582       |
| 17 | Outside services                                  | 507,052           | 973,351             | 3,527,735           | 5,008,138    |
| 18 | Repairs and maintenance                           | 21,262            | 2                   | 1,905               | 23,169       |
| 19 | Other Operating Expense                           | 92,028            | 31                  | 23,143              | 115,201      |
| 20 | Income taxes                                      | 3,000             |                     |                     | 3,000        |
| 21 | Property and sales tax                            | 7,382,081         |                     |                     | 7,382,081    |
| 22 | Insurance   | 847,360           |                     |                     | 847,360      |
| 23 | Investment expense                                |                   | 2,342               | 16,516              | 18,858       |
| 24 | Uncollectible Accounts                            | 28,670            |                     |                     | 28,670       |
| 25 | (Gain)/loss on sale or trade                      | (57)              | 143                 | 994                 | 1,079        |
| 26 | Depreciation and amortization                     | 138,674           |                     |                     | 138,674      |
| 27 | Net allocations to mutuals                        | 643,678           | 189                 | 161,929             | 805,796      |
| 28 | Total expenses                                    | 19,520,869        | 981,791             | 8,612,345           | 29,115,005   |
| 29 | Excess of revenues over expenses                  | \$342,981         | (\$186,097)         | (\$860,224)         | (\$703,340)  |
| 30 | Excluding unrealized gain/(loss) and depreciation | \$242,987         | (\$186,097)         | (\$860,224)         | (\$803,334)  |

### UNITED LAGUNA WOODS MUTUAL NON-DISCRETIONARY ACCOUNT HELD BY BANK OF AMERICA SCHEDULE OF INVESTMENTS 8/31/19

| I.D. NO.               | DESCRIPTION                              | STATED<br>RATE | SETTLEMENT<br>DATE   | MATURITY<br>Date | PAR<br>VALUE                 | EFFECT.<br>YIELD | ORIGINAL<br>COST             | ANNUALIZED<br>YTD YIELD * |
|------------------------|--|----------------|----------------------|------------------|------------------------------|------------------|------------------------------|---------------------------|
| 912796RF8<br>912796ST7 | U.S. TREASURY BILL<br>U.S. TREASURY BILL | 0.00%<br>0.00% | 03-11-19<br>08-30-19 |                  | 2,000,000.00<br>4,000,000.00 |                  | 1,972,416.50<br>3,983,822.56 |                           |
| TOTAL FOR NON-D        | ISCRETIONARY INVESTME                    | NTS            |                      | -                | \$ 6,000,000.00              |                  | \$ 5,956,239.06              | 2.37%                     |

\*Yield is based on all investments held during the year

## UNITED LAGUNA WOODS MUTUAL DISCRETIONARY ACCOUNT - BLACKROCK/MERRILL LYNCH SCHEDULE OF INVESTMENTS 8/31/19

| I.D. NO.  | DESCRIPTION        | STATED<br>RATE | SETTLEMENT DATE | MATURITY<br>DATE |    | PAR<br>VALUE | EFFECT.<br>YIELD |    | ORIGINAL<br>COST | ANNUALIZED<br>YTD YIELD * |
|-----------|--------------------|----------------|-----------------|------------------|----|--------------|------------------|----|------------------|---------------------------|
|           | M.L. MONEY MARKET  |                |                 |                  | \$ | 334,356.01   |                  | \$ | 334,356.01       |                           |
| 912828U32 | U.S. TREASURY NOTE | 1.00%          | 05-20-19        | 11-15-19         | ۳  | 1.000.000.00 | 2.42%            | Ψ. | 993,126.68       |                           |
| 9128283N8 | U.S. TREASURY NOTE | 1.88%          | 01-02-18        | 12-31-19         |    | 350.000.00   | 1.90%            |    | 349,795.51       |                           |
| 94974BGF1 | CORPORATE BOND     | 2.15%          | 01-10-17        | 01-30-20         |    | 175,000.00   | 2.22%            |    | 174,613.25       |                           |
| 912828MP2 | U.S. TREASURY NOTE | 3.63%          | 04-21-10        | 02-15-20         |    | 150,000.00   | 3.77%            |    | 148,131.47       |                           |
| 20030NBA8 | CORPORATE BOND     | 5.15%          | 04-19-16        | 03-01-20         |    | 150,000.00   | 1.41%            |    | 171,006.00       |                           |
| 20030NBA8 | CORPORATE BOND     | 5.15%          | 10-23-17        | 03-01-20         |    | 50,000.00    | 1.90%            |    | 53,715.50        |                           |
| 9128284C1 | U.S. TREASURY NOTE | 2.25%          | 04-20-18        | 03-31-20         |    | 250,000.00   | 2.43%            |    | 249,141.05       |                           |
| 912828K33 | U.S. TIP NOTE      | 0.13%          | 03-08-17        | 04-15-20         |    | 300,000.00   | 0.12%            |    | 314,656.48       |                           |
| 912828ND8 | U.S. TREASURY NOTE | 3.50%          | 07-15-10        | 05-15-20         |    | 500,000.00   | 3.02%            |    | 520,119.19       |                           |
| 912828ND8 | U.S. TREASURY NOTE | 3.50%          | 10-30-12        | 05-15-20         |    | 225,000.00   | 1.35%            |    | 259,524.34       |                           |
| 17275RAX0 | CORPORATE BOND     | 2.45%          | 08-18-17        | 06-15-20         |    | 100,000.00   | 1.76%            |    | 101,878.00       |                           |
| 912828XY1 | U.S. TREASURY NOTE | 2.50%          | 08-06-18        | 06-30-20         |    | 150,000.00   | 2.66%            |    | 149,549.08       |                           |
| 912828Y46 | U.S. TREASURY NOTE | 2.63%          | 07-17-19        | 07-31-20         |    | 200,000.00   | 1.99%            |    | 201,289.40       |                           |
| 912828NT3 | U.S. TREASURY NOTE | 2.63%          | 10-28-10        | 08-15-20         |    | 250,000.00   | 2.68%            |    | 248,721.70       |                           |
| 375558BB8 | CORPORATE BOND     | 2.55%          | 04-18-16        | 09-01-20         |    | 100,000.00   | 1.72%            |    | 103,465.00       |                           |
| 06051GFT1 | CORPORATE BOND     | 2.63%          | 04-23-18        | 10-19-20         |    | 100,000.00   | 2.95%            |    | 99,216.00        |                           |
| 9128285G1 | U.S. TREASURY NOTE | 2.88%          | 11-02-18        | 10-31-20         |    | 250,000.00   | 2.87%            |    | 249,990.65       |                           |
| 912828M98 | U.S. TREASURY NOTE | 1.63%          | 12-24-15        | 11-30-20         |    | 300,000.00   | 1.72%            |    | 298,629.41       |                           |
| 05531FAZ6 | CORPORATE BOND     | 2.15%          | 05-31-18        | 02-01-21         |    | 150,000.00   | 3.02%            |    | 146,655.00       |                           |
| 9128283X6 | U.S. TREASURY NOTE | 2.25%          | 04-22-19        | 02-15-21         |    | 700,000.00   | 2.43%            |    | 697,758.99       |                           |
| 46625HQJ2 | CORPORATE BOND     | 2.55%          | 04-18-16        | 03-01-21         |    | 100,000.00   | 2.31%            |    | 101,049.00       |                           |
| 89236TCZ6 | CORPORATE BOND     | 1.90%          | 05-31-18        | 04-08-21         |    | 125,000.00   | 2.74%            |    | 122,136.25       |                           |
| 9128284G2 | U.S. TREASURY NOTE | 2.38%          | 04-20-18        | 04-15-21         |    | 250,000.00   | 2.57%            |    | 248,594.17       |                           |
| 0258M0EB1 | CORPORATE BOND     | 2.25%          | 04-23-18        | 05-05-21         |    | 150,000.00   | 3.10%            |    | 146,322.00       |                           |
| 037833AR1 | CORPORATE BOND     | 2.85%          | 04-18-16        | 05-06-21         |    | 100,000.00   | 1.79%            |    | 105,086.00       |                           |
| 037833AR1 | CORPORATE BOND     | 2.85%          | 10-23-17        | 05-06-21         |    | 50,000.00    | 2.06%            |    | 51,324.50        |                           |
| 369550BE7 | CORPORATE BOND     | 3.00%          | 11-02-18        | 05-11-21         |    | 150,000.00   | 3.23%            |    | 149,140.50       |                           |
| 857477AV5 | CORPORATE BOND     | 1.95%          | 10-23-17        | 05-19-21         |    | 50,000.00    | 2.06%            |    | 49,801.00        |                           |
| 38141GGQ1 | CORPORATE BOND     | 5.25%          | 12-27-18        | 07-27-21         |    | 150,000.00   | 3.80%            |    | 155,265.00       |                           |

### UNITED LAGUNA WOODS MUTUAL DISCRETIONARY ACCOUNT - BLACKROCK/MERRILL LYNCH SCHEDULE OF INVESTMENTS 8/31/19

| I.D. NO.               | DESCRIPTION                       | STATED<br>RATE | SETTLEMENT DATE      | MATURITY<br>DATE     | PAR<br>VALUE             | EFFECT.<br>YIELD | ORIGINAL<br>COST         | ANNUALIZED<br>YTD YIELD * |
|------------------------|-----------------------------------|----------------|----------------------|----------------------|--------------------------|------------------|--------------------------|---------------------------|
| 912828WY2              | U.S. TREASURY NOTE                | 2.25%          | 05-30-18             | 07-31-21             | 300,000.00               | 2.65%            | 296,367.69               |                           |
| 594918BP8              | CORPORATE BOND                    | 1.55%          | 11-01-16             | 08-08-21             | 100,000.00               | 1.55%            | 98,911.00                |                           |
| 912828RC6              | U.S. TREASURY NOTE                | 2.13%          | 11-09-11             | 08-15-21             | 750,000.00               | 2.04%            | 755,452.22               |                           |
| 912828W55              | U.S. TREASURY NOTE                | 1.88%          | 04-22-19             | 02-28-22             | 200,000.00               | 2.38%            | 197,203.46               |                           |
| 404280AN9              | CORPORATE BOND                    | 4.00%          | 04-23-18             | 03-30-22             | 100,000.00               | 3.32%            | 102,466.00               |                           |
| 747525AE3              | CORPORATE BOND                    | 3.00%          | 12-26-18             | 05-20-22             | 125,000.00               | 3.57%            | 122,707.50               |                           |
| 91324PCN0              | CORPORATE BOND                    | 3.35%          | 07-19-16             | 07-15-22             | 100,000.00               | 1.99%            | 107,590.00               |                           |
| 912828L24              | U.S. TREASURY NOTE                | 1.88%          | 11-06-15             | 08-31-22             | 600,000.00               | 1.88%            | 592,149.64               |                           |
| 375558BC6              | CORPORATE BOND                    | 3.25%          | 07-20-16             | 09-01-22             | 100,000.00               | 2.04%            | 106,727.00               |                           |
| 375558BC6              | CORPORATE BOND                    | 3.25%          | 10-23-17             | 09-01-22             | 50,000.00                | 2.38%            | 51,901.00                |                           |
| 912828M80              | U.S. TREASURY NOTE                | 2.00%          | 12-08-15             | 11-30-22             | 600,000.00               | 2.00%            | 599,954.33               |                           |
| 46625HJH4              | CORPORATE BOND                    | 3.20%          | 08-18-17             | 01-25-23             | 100,000.00               | 2.68%            | 102,577.00               |                           |
| 46625HJH4              | CORPORATE BOND                    | 3.20%          | 10-23-17             | 01-25-23             | 50,000.00                | 2.67%            | 51,270.50                |                           |
| 912828P38              | U.S. TREASURY NOTE                | 1.75%          | 02-22-16             | 01-31-23             | 250,000.00               | 1.58%            | 252,666.52               |                           |
| 037833AK6              | CORPORATE BOND                    | 2.40%          | 04-23-18             | 05-03-23             | 100,000.00               | 3.17%            | 96,433.00                |                           |
| 912828S35<br>68389XBL8 | U.S. TREASURY NOTE CORPORATE BOND | 1.38%<br>2.40% | 07-16-16<br>07-12-16 | 06-30-23<br>09-15-23 | 150,000.00<br>100,000.00 | 1.35%<br>2.16%   | 150,176.08<br>101,531.00 |                           |
| 00309ADE0              | CORPORATE BOND                    | 2.40 /         | 07-12-10             | 09-13-23             | 100,000.00               | 2.10/0           | 101,331.00               |                           |
| 36290TLG2/P616927X     | GNMA SECURITIES                   | 5.50%          | 12-23-05             | 12-15-20             | \$17,896.29              | 3.39%            | 29,075.58                |                           |
| 36290YBU1/P621151X     | <b>GNMA SECURITIES</b>            | 5.50%          | 05-24-07             | 05-15-22             | 27,669.74                | 5.50%            | 27,669.74                |                           |
| 36296DDR6/P687812X     | <b>GNMA SECURITIES</b>            | 5.50%          | 09-22-08             | 08-15-23             | 23,466.86                | 3.44%            | 37,561.95                |                           |
| 36202FD78/P004626M     | GNMA SECURITIES                   | 4.50%          | 02-24-10             | 02-20-25             | 81,739.89                | 2.94%            | 125,232.08               |                           |
| 36202FD78/P004626M     | <b>GNMA SECURITIES</b>            | 4.50%          | 09-17-13             | 02-20-25             | 97,227.48                | 3.32%            | 131,872.16               |                           |
| 36202FJC1/P004759M     | GNMA SECURITIES                   | 4.00%          | 02-16-12             | 08-20-25             | 71,085.08                | 2.31%            | 123,060.71               |                           |
| 36202FJC1/P004759M     | GNMA SECURITIES                   | 4.00%          | 03-19-12             | 08-20-25             | 100,390.36               | 2.32%            | 172,732.84               |                           |
| 3620AS6G9/P738971X     | GNMA SECURITIES                   | 3.00%          | 04-29-15             | 11-15-26             | 163,173.59               | 2.58%            | 189,910.59               |                           |
| 36176W6N6/P778777X     | GNMA SECURITIES                   | 3.50%          | 05-17-12             | 01-15-27             | 267,554.95               | 2.49%            | 375,684.21               |                           |
| 36202F2H8/P005276M     | GNMA SECURITIES                   | 3.00%          | 11-12-14             | 01-20-27             | 73,190.38                | 2.58%            | 84,986.88                |                           |
| 36179MAG5/PMA0007M     | GNMA SECURITIES                   | 3.00%          | 08-20-12             | 04-20-27             | 139,646.79               | 2.29%            | 183,226.15               |                           |
| 36179MGN4/PMA0205M     | GNMA SECURITIES                   | 3.00%          | 07-31-12             | 07-20-27             | 93,723.31                | 2.32%            | 121,410.81               |                           |
| 36179MP53/PMA0444M     | GNMA SECURITIES                   | 3.00%          | 12-18-12             | 10-20-27             | 122,123.78               | 2.35%            | 155,975.32               |                           |
| 36179MSB7/PMA0514M     | GNMA SECURITIES                   | 3.00%          | 05-14-14             | 11-20-27             | 122,452.28               | 2.61%            | 140,856.97               |                           |
| 36179MU32/PMA0602M     | GNMA SECURITIES                   | 3.00%          | 01-17-13             | 12-20-27             | 299,659.28               | 2.40%            | 374,736.83               |                           |
| 36179MZW3/PMA0757M     | GNMA SECURITIES                   | 3.00%          | 04-16-13             | 02-20-28             | 138,544.62               | 2.41%            | 172,360.21               |                           |
| 36179NMP0/PMA1266M     | GNMA SECURITIES                   | 3.50%          | 10-21-13             | 02-20-28             | 69,734.40                | 2.41%            | 85,258.55                |                           |
|                        |                                   |                |                      |                      | ,                        |                  | ,                        |                           |
| 36179TY90/PMA5236M     | GNMA SECURITIES                   | 3.50%          | 06-13-18             | 06-20-33             | 803,244.49               | 3.40%            | 826,623.40               |                           |
| 36202T7B6/P609390X     | GNMA SECURITIES                   | 5.50%          | 09-22-03             | 09-15-33             | 24,428.51                | 3.58%            | 37,553.54                |                           |
| 36213CZ52/P550764X     | GNMA SECURITIES                   | 5.50%          | 09-19-07             | 09-15-35             | 31,981.48                | 6.90%            | 25,481.22                |                           |
| 36202FGD2/P004696M     | GNMA SECURITIES                   | 4.50%          | 06-21-10             | 06-15-40             | 117,285.40               | 3.61%            | 146,195.01               |                           |
| 36179QJT9/PMA2074M     | GNMA SECURITIES                   | 4.00%          | 11-13-17             | 07-20-44             | 88,219.88                | 3.69%            | 95,639.39                |                           |
| 36179QL74/PMA2150M     | GNMA SECURITIES                   | 4.50%          | 09-11-14             | 08-20-44             | 177,031.47               | 3.25%            | 244,799.55               |                           |
| 36179QT50/PMA2372M     | GNMA SECURITIES                   | 4.00%          | 12-22-14             | 11-20-44             | 147,481.73               | 3.12%            | 188,989.21               |                           |
| 36179rvc0/PMA3311M     | GNMA SECURITIES                   | 4.00%          | 03-31-16             | 12-20-45             | 141,178.25               | 3.40%            | 166,202.33               |                           |
| 36179SUV7/PMA4196M     | GNMA SECURITIES                   | 3.50%          | 02-28-17             | 01-20-47             | \$105,554.71             | 3.29%            | 112,147.62               |                           |
| 36179UKY7/PMA5711M     | GNMA SECURITIES                   | 4.50%          | 07-16-19             | 01-20-49             | \$190,199.37             | 4.31%            | 198,643.95               |                           |
| TOTALS FOR DISCRE      | TIONARY INVESTMENTS               |                |                      |                      | 14,420,240.38            |                  | 15,354,027.87            | 1.93%                     |
| TOTAL INVESTMENTS      | 3                                 |                |                      | :                    | \$ 20,420,240.38         | -<br>=           | \$ 21,310,266.93         | 2.04%                     |

<sup>\*</sup>Yield is based on all investments held during the year

#### United Laguna Woods Mutual Supplemental Appropriation Schedule Period Ending: 08/31/2019

|                               |              | BUDGET                  |           | EXPENDITURES             |             |  |  |
|-------------------------------|--------------|-------------------------|-----------|--------------------------|-------------|--|--|
| ITEM                          | RESOLUTION # | TOTAL<br>Appropriations | I-T-D*    | REMAINING<br>Encumbrance | STATUS      |  |  |
| Reserve Fund                  | •            |                         |           |                          |             |  |  |
|                               |              |                         |           |                          |             |  |  |
| Emergency Panel Replacements  | 01-18-99     | 48,000                  | 28,961    | 19,039                   | In Progress |  |  |
| Reserve Study                 | 01-18-120    | 40,000                  | 40,000    | 0                        | Open        |  |  |
| Reserve Study Additional Fund | 01-19-24     | 10,000                  | 10,000    | 0                        | Open        |  |  |
| Water Heater Replacement      | 01-19-66     | 940,000                 | 32,545    | 907,455                  | Open        |  |  |
| Laundry Room Coin Box Guards  | 01-19-64     | 20,000                  | 0         | 20,000                   | Open        |  |  |
|                               | Total        | \$1,058,000             | \$111,506 | \$946,494                |             |  |  |
| Contingency Fund              |              |                         |           |                          |             |  |  |
| Energy Consultant Services    | 01-18-67     | 50,000                  | 23,958    | 26,043                   | In Progress |  |  |
| 2019 Fumigation Program       | 01-19-33     | 104,762                 | 0         | 104,762                  | Open        |  |  |
| Slope Repair Avenida Castilla | 01-19-51     | 13,246                  | 0         | 13,246                   | Open        |  |  |
|                               | Total        | \$168,008               | \$23,958  | \$144,051                |             |  |  |

<sup>\*</sup>Incurred To Date

#### UNITED LAGUNA WOODS MUTUAL FUND EXPENDITURES REPORT AS OF AUGUST 31, 2019

|                                       | CURREN             | T MONTH         | YEAR-TO-DATE         |                  | 2019         | %         | VARIA |                    | Æ      |
|---------------------------------------|--------------------|-----------------|----------------------|------------------|--------------|-----------|-------|--------------------|--------|
| DESCRIPTION                           | ACTUAL             | BUDGET          | ACTUAL               | BUDGET           | BUDGET       | EXPENDED  | NOTE  | \$                 | %      |
|                                       | RE                 | ESERVE EX       | PENDITURE            | S                |              |           |       |                    |        |
| DEDI AGEMENTO                         |                    |                 |                      |                  |              |           |       |                    |        |
| REPLACEMENTS BUILDING STRUCTURES      | \$92.695           | \$75.190        | £244.700             | \$599.027        | \$898.320    | 35%       |       | \$287.327          | 48%    |
| ELECTRICAL SYSTEMS                    | \$92,695<br>58,353 | 38,216          | \$311,700<br>303,960 | 305,728          | 458,610      | 66%       |       | \$267,327<br>1,768 | 1%     |
| EXTERIOR WALKWAY LIGHTING             | 5,558              | 5,076           | 32,534               | 40.468           | 60.691       | 54%       |       | 7.933              | 20%    |
| FOUNDATIONS                           | 13,888             | 3,653           | 35,382               | 29,224           | 43,836       | 81%       |       | (6,158)            | (21%)  |
| GUTTER REPLACEMENT                    | 9,828              | 3,977           | 51,181               | 31,603           | 47,383       | 108%      |       | (19,578)           | (62%)  |
| LANDSCAPE MODIFICATION                | 9,020              | 29,166          | 37,667               | 233,328          | 350,000      | 11%       |       | 195.661            | 84%    |
| PAINT - EXTERIOR                      | 154.849            | 153.389         | 1,274,349            | 1.216.904        | 1.823.867    | 70%       |       | (57,445)           | (5%)   |
| PRIOR TO PAINT                        | 79,228             | 83,047          | 631,182              | 658,480          | 987,116      | 64%       |       | 27,299             | 4%     |
| PAVING                                | 1,157              | 42,782          | 24,637               | 341,684          | 512,560      | 5%        |       | 317,047            | 93%    |
| ROOF REPLACEMENTS                     | 176,868            | 62,766          | 749,468              | 502,128          | 753,209      | 100%      |       | (247,340)          | (49%)  |
| TREE MAINTENANCE                      | 99,076             | 103,629         | 841,883              | 822,793          | 1,232,529    | 68%       |       | (19,090)           | (2%)   |
| WALL REPLACEMENT                      | 53.251             | 15.029          | 63.089               | 120.232          | 180,365      | 35%       |       | 57.143             | 48%    |
| WASTE LINE REMEDIATION                | 41,120             | 174,999         | 911,314              | 1,399,995        | 2,100,000    | 43%       |       | 488,681            | 35%    |
| WATER LINE - COPPER PIPE REMEDIATION  | 875                | 20,833          | 213,202              | 166.664          | 250,000      | 85%       |       | (46,538)           | (28%)  |
| WINDOW/SLIDING SCREEN DOOR            | 8,210              | 7,248           | 52,864               | 57,790           | 86,676       | 61%       |       | 4,926              | 9%     |
| SUPPL. APPROPRIATIONS                 | 32,545             | 32,545          | 82,545               | 82,545           | 80,105       | 103%      |       | 0                  | 0%     |
| SUB-TOTAL                             | \$827,500          | \$851,545       | \$5,616,959          | \$6.608.593      | \$9.865.266  | 57%       |       | \$991.634          | 15%    |
| - COD-TOTAL                           | Ψ021,000           | Ψοσ1,σ4σ        | Ψ0,010,000           | ψο,οοο,οσο       | ψ3,000,200   | 01 70     |       | Ψ001,004           | 1070   |
| APPLIANCE AND FIXTURE REPLACEMENTS    |                    |                 |                      |                  |              |           |       |                    |        |
| COOKTOPS                              | \$6,388            | \$5,928         | \$74,983             | \$47,331         | \$70,999     | 106%      |       | (\$27,652)         | (58%)  |
| DISHWASHERS                           | 10,821             | 7,131           | 67,170               | 56,858           | 85,280       | 79%       |       | (10,312)           | (18%)  |
| BASINS/SINKS/TOILETS                  | 25,379             | 26,479          | 173,034              | 211,489          | 317,250      | 55%       |       | 38,455             | 18%    |
| GARBAGE DISPOSALS                     | 7,397              | 9,628           | 72,078               | 76,843           | 115,257      | 63%       |       | 4,765              | 6%     |
| HOODS                                 | 1,843              | 2,975           | 14,459               | 23,719           | 35,574       | 41%       |       | 9,259              | 39%    |
| COUNTER TOPS/FLOORS/SHOWER ENCLOSURES | 75,942             | 102,831         | 640,530              | 819,364          | 1,228,721    | 52%       |       | 178,834            | 22%    |
| OVENS                                 | 11,195             | 9,262           | 92,169               | 74,003           | 110,999      | 83%       |       | (18,166)           | (25%)  |
| RANGES                                | 567                | 2,089           | 6,330                | 16,670           | 25,000       | 25%       |       | 10,340             | 62%    |
| REFRIGERATORS                         | 17,096             | 18,988          | 134,274              | 151,590          | 227,359      | 59%       |       | 17,317             | 11%    |
| WATER HEATERS & PERMITS               | 134,199            | 94,945          | 1,696,581            | 756,218          | 1,133,990    | 150%      |       | (940,363)          | (124%) |
| DRYERS                                | 134,199            | 94,945<br>1,125 | 3,551                | 750,216<br>8,981 | 13,474       | 26%       |       | , , ,              | 60%    |
|                                       | •                  |                 | ,                    | ,                | ,            | 26%<br>9% |       | 5,430              |        |
| WASHING MACHINES                      | 1,583              | 2,437           | 2,717                | 19,466           | 29,200       |           |       | 16,749             | 86%    |
| SUB-TOTAL                             | \$292,410          | \$283,818       | \$2,977,876          | \$2,262,531      | \$3,393,103  | 88%       |       | (\$715,345)        | (32%)  |
| TOTAL RESERVE FUND                    | \$1.119.910        | \$1,135,363     | \$8,594,835          | \$8,871,124      | \$13.258.372 | 65%       |       | \$276.289          | 3%     |

<sup>\*</sup>Waste Line Remediation: Board authorized an early release of \$200,000 from the adopted 2019 Business Plan for additional work in 2018.

#### UNITED LAGUNA WOODS MUTUAL FUND EXPENDITURES REPORT AS OF AUGUST 31, 2019

| PLUMBING SERVICE CARPENTRY SERVICE   | ACTUAL<br>OPE     | BUDGET  ERATING E  | ACTUAL  XPENDITUR      | BUDGET               | BUDGET               | EXPENDED    | NOTE | \$                  | %           |  |  |  |  |  |  |  |
|--|-------------------|--------------------|------------------------|----------------------|----------------------|-------------|------|---------------------|-------------|--|--|--|--|--|--|--|
| CARPENTRY SERVICE  | OPE               | RATING E           | XPENDITUR              | <b>5</b> 0           |                      |             |      |                     |             |  |  |  |  |  |  |  |
| CARPENTRY SERVICE  |                   |                    | OPERATING EXPENDITURES |                      |                      |             |      |                     |             |  |  |  |  |  |  |  |
|  | \$119,478         | \$104,229          | \$1,073,774            | \$826,623            | \$1,239,218          | 87%         |      | (\$247,151)         | (30%        |  |  |  |  |  |  |  |
|  | 174               | 40,702             | 333,716                | 322,791              | 483,906              | 69%         |      | (10,924)            | (3%         |  |  |  |  |  |  |  |
| CONCRETE REPAIR/REPLACEMENT  | 42,471            | 31,043             | 284,594                | 246,089              | 369,203              | 77%         |      | (38,504)            | (16%        |  |  |  |  |  |  |  |
| ELECTRICAL SERVICE   | 26,680            | 34,631             | 207,654                | 274,552              | 411,587              | 50%         |      | 66,897              | 24%         |  |  |  |  |  |  |  |
| APPLIANCE REPAIRS  | 22,505            | 25,768             | 187,743                | 204,398              | 306,455              | 61%         |      | 16,655              | 8%          |  |  |  |  |  |  |  |
| INTERIOR PREVENTIVE MAINTENANCE  | 36,299            | 29,277             | 229,134                | 231,918              | 347,649              | 66%         |      | 2,784               | 1%          |  |  |  |  |  |  |  |
| JANITORIAL SERVICE   | 27,668            | 31,078             | 209,667                | 246,319              | 369,615              | 57%         |      | 36,652              | 15%         |  |  |  |  |  |  |  |
| PEST CONTROL   | 1,326             | 12,414             | 49,321                 | 99,312               | 148,987              | 33%         |      | 49,991              | 50%         |  |  |  |  |  |  |  |
| GUTTER CLEANING  | 203               | 14,528             | 46,960                 | 116,015              | 174,032              | 27%         |      | 69,055              | 60%         |  |  |  |  |  |  |  |
| COUNTERTOP/FLOOR/TILE REPAIRS  | 14,243            | 12,349             | 97,232                 | 97,964               | 146,872              | 66%         |      | 732                 | 1%          |  |  |  |  |  |  |  |
| WELDING  | 2,167             | 7,034              | 42,563                 | 55,729               | 83,626               | 51%<br>27%  |      | 13,166              | 24%         |  |  |  |  |  |  |  |
| ENERGY PROGRAM<br>MISC. REPAIRS BY OUTSIDE SERVICE                             | 198<br>9,182      | 4,166<br>2,083     | 13,325<br>20,652       | 33,328<br>16.664     | 50,000<br>25,000     | 83%         |      | 20,003<br>(3,988)   | 60%<br>(24% |  |  |  |  |  |  |  |
| TRAFFIC CONTROL  | 358               | 1,423              | 7,179                  | 11,281               | 16,935               | 42%         |      | 4,102               | 36%         |  |  |  |  |  |  |  |
| FIRE PROTECTION  | 76                | 1,423              | 6,993                  | 8,464                | 12,700               | 55%         |      | 1.471               | 17%         |  |  |  |  |  |  |  |
| TOTAL MAINTENANCE PROGRAMS   | \$303,029         | \$351,782          | \$2,810,507            | \$2,791,446          | \$4,185,785          | 67%         | 0    | (\$19,061)          | (1%)        |  |  |  |  |  |  |  |
|  | CONTING           | GENCY FUN          | ND EXPENDI             | TURES                |                      |             |      |                     |             |  |  |  |  |  |  |  |
| MOISTURE INTRUSION - RAIN LEAKS  | <b>#6 205</b>     | ¢40.704            | <b>#240 406</b>        | <b>0150 252</b>      | <b>\$205 527</b>     | 1100/       |      | (\$00.0E4)          | (CE)/       |  |  |  |  |  |  |  |
| MOISTURE INTRUSION - KAIN LEAKS<br>MOISTURE INTRUSION - PLUMBING LEAKS         | \$6,205<br>29,508 | \$18,794<br>53,729 | \$248,406<br>556,568   | \$150,352<br>429,832 | \$225,537<br>644,752 | 110%<br>86% |      | (\$98,054)          | (65%        |  |  |  |  |  |  |  |
| MOISTURE INTRUSION - PLUMBING LEAKS<br>MOISTURE INTRUSION - PLUMBING STOPPAGES | 29,508<br>7,747   | 23,243             | 100,349                | 429,832<br>185,944   | 278,926              | 36%         |      | (126,736)<br>85,595 | (29%<br>46% |  |  |  |  |  |  |  |
| MOISTURE INTRUSION - PLUMBING STOPPAGES  MOISTURE INTRUSION - MISCELLANEOUS    | 7,747<br>8,117    | 23,243<br>6.565    | 75,222                 | 52,520               | 78.786               | 95%         |      | (22,702)            | (43%        |  |  |  |  |  |  |  |
| DAMAGE RESTORATION SERVICES  | 6,117<br>6,440    | 12,070             | 75,222<br>28,261       | 96,192               | 144,256              | 20%         |      | 67,931              | 71%         |  |  |  |  |  |  |  |
| SUPPL. APPROPRIATIONS  | 2,058             | 2,058              | 14,371                 | 14,371               | 144,250              | 100%        |      | 07,931              | 0%          |  |  |  |  |  |  |  |
| TOTAL CONTINGENCY FUND   | \$60.074          | \$116.459          | \$1,023,178            | \$929,211            | \$1.386.628          | 74%         |      | (\$93.967)          | (10%)       |  |  |  |  |  |  |  |

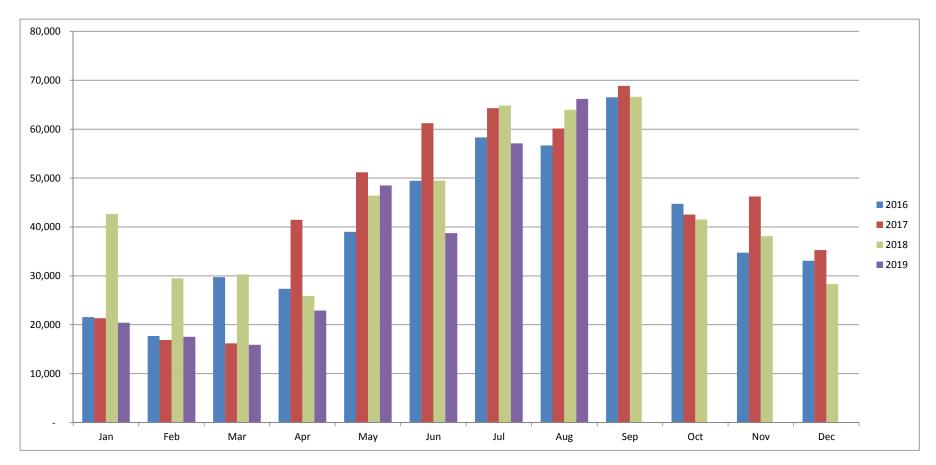
## UNITED LAGUNA WOODS MUTUAL MAINTENANCE PROGRAMS EXPENDITURES REPORT AS OF AUGUST 31, 2019

YTD ACTUAL

| R                                       |  | YTD ACTUAL   |  |   |   |  |  |  |  |  |  |  |  |
|---|--|--|--|---|---|--|--|--|--|--|--|--|--|
| R                                       |  | TOTAL  |  |   | OUTSIDE   |  |  |  |  |  |  |  |  |
| R                                       | DESCRIPTION  | <b>EXPENDITURES</b>  | LABOR  | <b>MATERIALS</b>  | SERVICES  |  |  |  |  |  |  |  |  |
|   | BUILDING STRUCTURES  | \$311,700  | \$102,664  | \$19,511  | \$189,526   |  |  |  |  |  |  |  |  |
| R                                       | ELECTRICAL SYSTEMS   | 303,960  | 0  | 0   | 303,960   |  |  |  |  |  |  |  |  |
| R                                       | EXTERIOR WALKWAY LIGHTING  | 32,534   | 3,958  | 0   | 28,577  |  |  |  |  |  |  |  |  |
| R                                       | FOUNDATIONS  | 35,382   | 0,000  | Ö   | 35,382  |  |  |  |  |  |  |  |  |
| R                                       | GUTTER REPLACEMENT   | 51,181   | 48,131   | 3,050   | 00,002  |  |  |  |  |  |  |  |  |
| R                                       | LANDSCAPE MODIFICATION   | 37,667   | 25,287   | 12,380  | Ö   |  |  |  |  |  |  |  |  |
| R                                       | PAINT - EXTERIOR   | 1,274,349  | 1,092,773  | 170,658   | 10,918  |  |  |  |  |  |  |  |  |
| R                                       | PAVING   | 24,637   | 23,276   | 1,360   | 0   |  |  |  |  |  |  |  |  |
| R                                       | PRIOR TO PAINT   | 631,182  | 543,065  | 88,633  | (516)   |  |  |  |  |  |  |  |  |
| R                                       | ROOF REPLACEMENTS  | 749,468  | 0  | 0   | 749,468   |  |  |  |  |  |  |  |  |
| R                                       | TREE MAINTENANCE   | 841,883  | 841,883  | 0   | 0   |  |  |  |  |  |  |  |  |
| R                                       | WALL REPLACEMENT   | 63,089   | 0  | 0   | 63,089  |  |  |  |  |  |  |  |  |
| R                                       | WASTE LINE REMEDIATION   | 911,314  | 13,055   | 1,104   | 897,155   |  |  |  |  |  |  |  |  |
| R                                       | WATER LINE - COPPER PIPE REMEDIATION   | 213,202  | 0  | 0   | 213,202   |  |  |  |  |  |  |  |  |
| R                                       | WINDOW/SLIDING SCREEN DOOR   | 52,864   | 21,619   | 23,382  | 7,863   |  |  |  |  |  |  |  |  |
| R                                       | BASINS/SINKS/TOILETS   | 173,034  | 44,736   | 128,299   | 0   |  |  |  |  |  |  |  |  |
| R                                       | COOKTOPS   | 74,983   | 13,935   | 46,752  | 14,296  |  |  |  |  |  |  |  |  |
| R                                       | COUNTER TOPS/FLOORS/SHOWER ENCLOSURES  | 640,530  | 360,988  | 201,548   | 77,994  |  |  |  |  |  |  |  |  |
| R                                       | DISHWASHERS  | 67,170   | 24,241   | 37,945  | 4,984   |  |  |  |  |  |  |  |  |
| R                                       | DRYERS   | 3,551  | 151  | 0   | 3,400   |  |  |  |  |  |  |  |  |
| R                                       | GARBAGE DISPOSALS  | 72,078   | 22,229   | 49,849  | 0   |  |  |  |  |  |  |  |  |
| R                                       | HOODS  | 14,459   | 4,865  | 7,031   | 2,564   |  |  |  |  |  |  |  |  |
| R                                       | OVENS  | 92,169   | 26,559   | 48,534  | 17,076  |  |  |  |  |  |  |  |  |
| R                                       | RANGES   | 6,330  | 1,726  | 2,933   | 1,670   |  |  |  |  |  |  |  |  |
| R                                       | REFRIGERATORS  | 134,274  | 29,129   | 79,440  | 25,705  |  |  |  |  |  |  |  |  |
| R                                       | RESALE INSPECTION REPLACEMENTS   | 0  | 0  | 0   | 0   |  |  |  |  |  |  |  |  |
| R                                       | WASHING MACHINES   | 2,717  | 1,283  | 1,434   | 0   |  |  |  |  |  |  |  |  |
| R                                       | WATER HEATERS & PERMITS  | 1,696,581  | 139,813  | 709,724   | 847,044   |  |  |  |  |  |  |  |  |
| R                                       | S <u>UPPL. APPROPRIATIONS</u>  | 82,545   | 1,233  | 1,207   | 80,105  |  |  |  |  |  |  |  |  |
|   | TOTAL RESERVE FUND   | \$8,594,835  | \$3,386,600  | \$1,634,772   | \$3,573,463   |  |  |  |  |  |  |  |  |
|   |  |  |  |   |   |  |  |  |  |  |  |  |  |
|   |  |  |  |   |   |  |  |  |  |  |  |  |  |
| 0                                       | CARPENTRY SERVICE  | 333,716  | 289,563  | 42,005  | 2,148   |  |  |  |  |  |  |  |  |
| 0                                       | CARPENTRY SERVICE CONCRETE REPAIR/REPLACEMENT  | 284,594  | 261,356  | 23,238  | 0   |  |  |  |  |  |  |  |  |
| 0                                       | CONCRETE REPAIR/REPLACEMENT<br>COUNTERTOP/FLOOR/TILE REPAIRS   | 284,594<br>97,232  | 261,356<br>85,272  | 23,238<br>5,440   | 0<br>6,520  |  |  |  |  |  |  |  |  |
| 0                                       | CONCRETE REPAIR/REPLACEMENT<br>COUNTERTOP/FLOOR/TILE REPAIRS<br>ELECTRICAL SERVICE   | 284,594<br>97,232<br>207,654   | 261,356<br>85,272<br>174,802   | 23,238  | 0<br>6,520<br>2,342   |  |  |  |  |  |  |  |  |
| 0 0 0                                   | CONCRETE REPAIR/REPLACEMENT COUNTERTOP/FLOOR/TILE REPAIRS ELECTRICAL SERVICE ENERGY PROGRAM  | 284,594<br>97,232<br>207,654<br>13,325   | 261,356<br>85,272<br>174,802<br>0  | 23,238<br>5,440<br>30,511<br>0  | 0<br>6,520<br>2,342<br>13,325   |  |  |  |  |  |  |  |  |
| 0 0 0 0                                 | CONCRETE REPAIR/REPLACEMENT COUNTERTOP/FLOOR/TILE REPAIRS ELECTRICAL SERVICE ENERGY PROGRAM FIRE PROTECTION  | 284,594<br>97,232<br>207,654<br>13,325<br>6,993  | 261,356<br>85,272<br>174,802<br>0<br>0   | 23,238<br>5,440<br>30,511<br>0<br>784   | 0<br>6,520<br>2,342<br>13,325<br>6,209  |  |  |  |  |  |  |  |  |
| 0 0 0 0 0                               | CONCRETE REPAIR/REPLACEMENT COUNTERTOP/FLOOR/TILE REPAIRS ELECTRICAL SERVICE ENERGY PROGRAM FIRE PROTECTION GUTTER CLEANING  | 284,594<br>97,232<br>207,654<br>13,325<br>6,993<br>46,960  | 261,356<br>85,272<br>174,802<br>0<br>0<br>44,062   | 23,238<br>5,440<br>30,511<br>0<br>784   | 0<br>6,520<br>2,342<br>13,325<br>6,209<br>2,898   |  |  |  |  |  |  |  |  |
| 000000                                  | CONCRETE REPAIR/REPLACEMENT COUNTERTOP/FLOOR/TILE REPAIRS ELECTRICAL SERVICE ENERGY PROGRAM FIRE PROTECTION GUTTER CLEANING INTERIOR PREVENTIVE MAINTENANCE  | 284,594<br>97,232<br>207,654<br>13,325<br>6,993<br>46,960<br>229,134   | 261,356<br>85,272<br>174,802<br>0<br>0<br>44,062<br>226,464  | 23,238<br>5,440<br>30,511<br>0<br>784<br>0<br>2,670   | 0<br>6,520<br>2,342<br>13,325<br>6,209<br>2,898<br>0  |  |  |  |  |  |  |  |  |
| 00000000                                | CONCRETE REPAIR/REPLACEMENT COUNTERTOP/FLOOR/TILE REPAIRS ELECTRICAL SERVICE ENERGY PROGRAM FIRE PROTECTION GUTTER CLEANING INTERIOR PREVENTIVE MAINTENANCE JANITORIAL SERVICE   | 284,594<br>97,232<br>207,654<br>13,325<br>6,993<br>46,960<br>229,134<br>209,667  | 261,356<br>85,272<br>174,802<br>0<br>44,062<br>226,464<br>209,667  | 23,238<br>5,440<br>30,511<br>0<br>784<br>0<br>2,670   | 0<br>6,520<br>2,342<br>13,325<br>6,209<br>2,898<br>0  |  |  |  |  |  |  |  |  |
| 00000000                                | CONCRETE REPAIR/REPLACEMENT COUNTERTOP/FLOOR/TILE REPAIRS ELECTRICAL SERVICE ENERGY PROGRAM FIRE PROTECTION GUTTER CLEANING INTERIOR PREVENTIVE MAINTENANCE JANITORIAL SERVICE MISCELLANEOUS REPAIRS BY OUTSIDE SERVICE  | 284,594<br>97,232<br>207,654<br>13,325<br>6,993<br>46,960<br>229,134<br>209,667<br>20,652  | 261,356<br>85,272<br>174,802<br>0<br>44,062<br>226,464<br>209,667  | 23,238<br>5,440<br>30,511<br>0<br>784<br>0<br>2,670<br>0  | 0<br>6,520<br>2,342<br>13,325<br>6,209<br>2,898<br>0<br>0<br>20,652   |  |  |  |  |  |  |  |  |
| 0000000000                              | CONCRETE REPAIR/REPLACEMENT COUNTERTOP/FLOOR/TILE REPAIRS ELECTRICAL SERVICE ENERGY PROGRAM FIRE PROTECTION GUTTER CLEANING INTERIOR PREVENTIVE MAINTENANCE JANITORIAL SERVICE MISCELLANEOUS REPAIRS BY OUTSIDE SERVICE PEST CONTROL   | 284,594<br>97,232<br>207,654<br>13,325<br>6,993<br>46,960<br>229,134<br>209,667<br>20,652<br>49,321  | 261,356<br>85,272<br>174,802<br>0<br>44,062<br>226,464<br>209,667<br>0   | 23,238<br>5,440<br>30,511<br>0<br>784<br>0<br>2,670<br>0<br>0   | 0<br>6,520<br>2,342<br>13,325<br>6,209<br>2,898<br>0<br>0<br>20,652<br>49,321   |  |  |  |  |  |  |  |  |
| 00000000000                             | CONCRETE REPAIR/REPLACEMENT COUNTERTOP/FLOOR/TILE REPAIRS ELECTRICAL SERVICE ENERGY PROGRAM FIRE PROTECTION GUTTER CLEANING INTERIOR PREVENTIVE MAINTENANCE JANITORIAL SERVICE MISCELLANEOUS REPAIRS BY OUTSIDE SERVICE PEST CONTROL PLUMBING SERVICE  | 284,594<br>97,232<br>207,654<br>13,325<br>6,993<br>46,960<br>229,134<br>209,667<br>20,652<br>49,321<br>1,073,774   | 261,356<br>85,272<br>174,802<br>0<br>44,062<br>226,464<br>209,667<br>0<br>761,098  | 23,238<br>5,440<br>30,511<br>0<br>784<br>0<br>2,670<br>0<br>0<br>0<br>53,442  | 0<br>6,520<br>2,342<br>13,325<br>6,209<br>2,898<br>0<br>0<br>20,652   |  |  |  |  |  |  |  |  |
| 00000000000                             | CONCRETE REPAIR/REPLACEMENT COUNTERTOP/FLOOR/TILE REPAIRS ELECTRICAL SERVICE ENERGY PROGRAM FIRE PROTECTION GUTTER CLEANING INTERIOR PREVENTIVE MAINTENANCE JANITORIAL SERVICE MISCELLANEOUS REPAIRS BY OUTSIDE SERVICE PEST CONTROL PLUMBING SERVICE TRAFFIC CONTROL  | 284,594<br>97,232<br>207,654<br>13,325<br>6,993<br>46,960<br>229,134<br>209,667<br>20,652<br>49,321<br>1,073,774<br>7,179  | 261,356<br>85,272<br>174,802<br>0<br>44,062<br>226,464<br>209,667<br>0<br>761,098<br>7,131   | 23,238<br>5,440<br>30,511<br>0<br>784<br>0<br>2,670<br>0<br>0<br>0<br>53,442<br>48  | 0<br>6,520<br>2,342<br>13,325<br>6,209<br>2,898<br>0<br>0<br>20,652<br>49,321<br>259,233<br>0   |  |  |  |  |  |  |  |  |
| 000000000000                            | CONCRETE REPAIR/REPLACEMENT COUNTERTOP/FLOOR/TILE REPAIRS ELECTRICAL SERVICE ENERGY PROGRAM FIRE PROTECTION GUTTER CLEANING INTERIOR PREVENTIVE MAINTENANCE JANITORIAL SERVICE MISCELLANEOUS REPAIRS BY OUTSIDE SERVICE PEST CONTROL PLUMBING SERVICE TRAFFIC CONTROL WELDING  | 284,594<br>97,232<br>207,654<br>13,325<br>6,993<br>46,960<br>229,134<br>209,667<br>20,652<br>49,321<br>1,073,774<br>7,179<br>42,563  | 261,356<br>85,272<br>174,802<br>0<br>44,062<br>226,464<br>209,667<br>0<br>761,098<br>7,131<br>39,177   | 23,238<br>5,440<br>30,511<br>0<br>784<br>0<br>2,670<br>0<br>0<br>0<br>53,442<br>48<br>1,091   | 0<br>6,520<br>2,342<br>13,325<br>6,209<br>2,898<br>0<br>20,652<br>49,321<br>259,233<br>0<br>2,295   |  |  |  |  |  |  |  |  |
| 000000000000                            | CONCRETE REPAIR/REPLACEMENT COUNTERTOP/FLOOR/TILE REPAIRS ELECTRICAL SERVICE ENERGY PROGRAM FIRE PROTECTION GUTTER CLEANING INTERIOR PREVENTIVE MAINTENANCE JANITORIAL SERVICE MISCELLANEOUS REPAIRS BY OUTSIDE SERVICE PEST CONTROL PLUMBING SERVICE TRAFFIC CONTROL WELDING APPLIANCE REPAIRS  | 284,594<br>97,232<br>207,654<br>13,325<br>6,993<br>46,960<br>229,134<br>209,667<br>20,652<br>49,321<br>1,073,774<br>7,179<br>42,563<br>187,743   | 261,356<br>85,272<br>174,802<br>0<br>44,062<br>226,464<br>209,667<br>0<br>761,098<br>7,131<br>39,177<br>170,361  | 23,238<br>5,440<br>30,511<br>0<br>784<br>0<br>2,670<br>0<br>0<br>53,442<br>48<br>1,091<br>17,382  | 0<br>6,520<br>2,342<br>13,325<br>6,209<br>2,898<br>0<br>20,652<br>49,321<br>259,233<br>0<br>2,295<br>0  |  |  |  |  |  |  |  |  |
| 000000000000                            | CONCRETE REPAIR/REPLACEMENT COUNTERTOP/FLOOR/TILE REPAIRS ELECTRICAL SERVICE ENERGY PROGRAM FIRE PROTECTION GUTTER CLEANING INTERIOR PREVENTIVE MAINTENANCE JANITORIAL SERVICE MISCELLANEOUS REPAIRS BY OUTSIDE SERVICE PEST CONTROL PLUMBING SERVICE TRAFFIC CONTROL WELDING  | 284,594<br>97,232<br>207,654<br>13,325<br>6,993<br>46,960<br>229,134<br>209,667<br>20,652<br>49,321<br>1,073,774<br>7,179<br>42,563  | 261,356<br>85,272<br>174,802<br>0<br>44,062<br>226,464<br>209,667<br>0<br>761,098<br>7,131<br>39,177   | 23,238<br>5,440<br>30,511<br>0<br>784<br>0<br>2,670<br>0<br>0<br>0<br>53,442<br>48<br>1,091   | 0<br>6,520<br>2,342<br>13,325<br>6,209<br>2,898<br>0<br>0<br>20,652<br>49,321<br>259,233<br>0<br>2,295  |  |  |  |  |  |  |  |  |
| 000000000000                            | CONCRETE REPAIR/REPLACEMENT COUNTERTOP/FLOOR/TILE REPAIRS ELECTRICAL SERVICE ENERGY PROGRAM FIRE PROTECTION GUTTER CLEANING INTERIOR PREVENTIVE MAINTENANCE JANITORIAL SERVICE MISCELLANEOUS REPAIRS BY OUTSIDE SERVICE PEST CONTROL PLUMBING SERVICE TRAFFIC CONTROL WELDING APPLIANCE REPAIRS TOTAL OPERATING FUND   | 284,594<br>97,232<br>207,654<br>13,325<br>6,993<br>46,960<br>229,134<br>209,667<br>20,652<br>49,321<br>1,073,774<br>7,179<br>42,563<br>187,743<br>\$2,810,507  | 261,356<br>85,272<br>174,802<br>0<br>44,062<br>226,464<br>209,667<br>0<br>761,098<br>7,131<br>39,177<br>170,361<br>\$2,268,954                           | 23,238<br>5,440<br>30,511<br>0<br>784<br>0<br>2,670<br>0<br>0<br>53,442<br>48<br>1,091<br>17,382<br>\$176,610                             | 0<br>6,520<br>2,342<br>13,325<br>6,209<br>2,898<br>0<br>20,652<br>49,321<br>259,233<br>0<br>2,295<br>0  |  |  |  |  |  |  |  |  |
| 000000000000 C                          | CONCRETE REPAIR/REPLACEMENT COUNTERTOP/FLOOR/TILE REPAIRS ELECTRICAL SERVICE ENERGY PROGRAM FIRE PROTECTION GUTTER CLEANING INTERIOR PREVENTIVE MAINTENANCE JANITORIAL SERVICE MISCELLANEOUS REPAIRS BY OUTSIDE SERVICE PEST CONTROL PLUMBING SERVICE TRAFFIC CONTROL WELDING APPLIANCE REPAIRS TOTAL OPERATING FUND   | 284,594<br>97,232<br>207,654<br>13,325<br>6,993<br>46,960<br>229,134<br>209,667<br>20,652<br>49,321<br>1,073,774<br>7,179<br>42,563<br>187,743<br>\$2,810,507  | 261,356<br>85,272<br>174,802<br>0<br>44,062<br>226,464<br>209,667<br>0<br>761,098<br>7,131<br>39,177<br>170,361<br>\$2,268,954                           | 23,238<br>5,440<br>30,511<br>0<br>784<br>0<br>2,670<br>0<br>0<br>53,442<br>48<br>1,091<br>17,382<br>\$176,610                             | 0<br>6,520<br>2,342<br>13,325<br>6,209<br>2,898<br>0<br>20,652<br>49,321<br>259,233<br>0<br>2,295<br>0<br>\$364,943   |  |  |  |  |  |  |  |  |
| 000000000000000000000000000000000000000 | CONCRETE REPAIR/REPLACEMENT COUNTERTOP/FLOOR/TILE REPAIRS ELECTRICAL SERVICE ENERGY PROGRAM FIRE PROTECTION GUTTER CLEANING INTERIOR PREVENTIVE MAINTENANCE JANITORIAL SERVICE MISCELLANEOUS REPAIRS BY OUTSIDE SERVICE PEST CONTROL PLUMBING SERVICE TRAFFIC CONTROL WELDING APPLIANCE REPAIRS TOTAL OPERATING FUND  MOISTURE INTRUSION - RAIN LEAKS MOISTURE INTRUSION - PLUMBING LEAKS  | 284,594<br>97,232<br>207,654<br>13,325<br>6,993<br>46,960<br>229,134<br>209,667<br>20,652<br>49,321<br>1,073,774<br>7,179<br>42,563<br>187,743<br>\$2,810,507  | 261,356<br>85,272<br>174,802<br>0<br>44,062<br>226,464<br>209,667<br>0<br>761,098<br>7,131<br>39,177<br>170,361<br>\$2,268,954                           | 23,238<br>5,440<br>30,511<br>0<br>784<br>0<br>2,670<br>0<br>0<br>53,442<br>48<br>1,091<br>17,382<br>\$176,610                             | 0<br>6,520<br>2,342<br>13,325<br>6,209<br>2,898<br>0<br>20,652<br>49,321<br>259,233<br>0<br>2,295<br>0<br>\$364,943   |  |  |  |  |  |  |  |  |
| 000000000000000000000000000000000000000 | CONCRETE REPAIR/REPLACEMENT COUNTERTOP/FLOOR/TILE REPAIRS ELECTRICAL SERVICE ENERGY PROGRAM FIRE PROTECTION GUTTER CLEANING INTERIOR PREVENTIVE MAINTENANCE JANITORIAL SERVICE MISCELLANEOUS REPAIRS BY OUTSIDE SERVICE PEST CONTROL PLUMBING SERVICE TRAFFIC CONTROL WELDING APPLIANCE REPAIRS TOTAL OPERATING FUND  MOISTURE INTRUSION - RAIN LEAKS MOISTURE INTRUSION - PLUMBING STOPPAGES  | 284,594<br>97,232<br>207,654<br>13,325<br>6,993<br>46,960<br>229,134<br>209,667<br>20,652<br>49,321<br>1,073,774<br>7,179<br>42,563<br>187,743<br>\$2,810,507  | 261,356<br>85,272<br>174,802<br>0<br>44,062<br>226,464<br>209,667<br>0<br>761,098<br>7,131<br>39,177<br>170,361<br>\$2,268,954                           | 23,238<br>5,440<br>30,511<br>0<br>784<br>0<br>2,670<br>0<br>0<br>53,442<br>48<br>1,091<br>17,382<br>\$176,610                             | 0<br>6,520<br>2,342<br>13,325<br>6,209<br>2,898<br>0<br>20,652<br>49,321<br>259,233<br>0<br>2,295<br>0<br>\$364,943<br>\$248,406<br>556,568<br>100,349                                    |  |  |  |  |  |  |  |  |
| 00000000000000 0000                     | CONCRETE REPAIR/REPLACEMENT COUNTERTOP/FLOOR/TILE REPAIRS ELECTRICAL SERVICE ENERGY PROGRAM FIRE PROTECTION GUTTER CLEANING INTERIOR PREVENTIVE MAINTENANCE JANITORIAL SERVICE MISCELLANEOUS REPAIRS BY OUTSIDE SERVICE PEST CONTROL PLUMBING SERVICE TRAFFIC CONTROL WELDING APPLIANCE REPAIRS TOTAL OPERATING FUND  MOISTURE INTRUSION - RAIN LEAKS MOISTURE INTRUSION - PLUMBING STOPPAGES MOISTURE INTRUSION - MISCELLANEOUS   | 284,594<br>97,232<br>207,654<br>13,325<br>6,993<br>46,960<br>229,134<br>209,667<br>20,652<br>49,321<br>1,073,774<br>7,179<br>42,563<br>187,743<br>\$2,810,507<br>\$248,406<br>556,568<br>100,349<br>75,222                     | 261,356<br>85,272<br>174,802<br>0<br>44,062<br>226,464<br>209,667<br>0<br>761,098<br>7,131<br>39,177<br>170,361<br>\$2,268,954                           | 23,238<br>5,440<br>30,511<br>0<br>784<br>0<br>2,670<br>0<br>0<br>53,442<br>48<br>1,091<br>17,382<br>\$176,610                             | 0<br>6,520<br>2,342<br>13,325<br>6,209<br>2,898<br>0<br>20,652<br>49,321<br>259,233<br>0<br>2,295<br>0<br>\$364,943<br>\$248,406<br>556,568<br>100,349<br>75,222                          |  |  |  |  |  |  |  |  |
| 00000000000000 00000                    | CONCRETE REPAIR/REPLACEMENT COUNTERTOP/FLOOR/TILE REPAIRS ELECTRICAL SERVICE ENERGY PROGRAM FIRE PROTECTION GUTTER CLEANING INTERIOR PREVENTIVE MAINTENANCE JANITORIAL SERVICE MISCELLANEOUS REPAIRS BY OUTSIDE SERVICE PEST CONTROL PLUMBING SERVICE TRAFFIC CONTROL WELDING APPLIANCE REPAIRS TOTAL OPERATING FUND  MOISTURE INTRUSION - RAIN LEAKS MOISTURE INTRUSION - PLUMBING STOPPAGES MOISTURE INTRUSION - MISCELLANEOUS DAMAGE RESTORATION SERVICES                       | 284,594<br>97,232<br>207,654<br>13,325<br>6,993<br>46,960<br>229,134<br>209,667<br>20,652<br>49,321<br>1,073,774<br>7,179<br>42,563<br>187,743<br>\$2,810,507<br>\$248,406<br>556,568<br>100,349<br>75,222<br>28,261           | 261,356<br>85,272<br>174,802<br>0<br>44,062<br>226,464<br>209,667<br>0<br>761,098<br>7,131<br>39,177<br>170,361<br>\$2,268,954<br>\$0<br>0<br>0<br>5,858 | 23,238<br>5,440<br>30,511<br>0<br>784<br>0<br>2,670<br>0<br>0<br>53,442<br>48<br>1,091<br>17,382<br>\$176,610<br>\$0<br>0<br>0            | 0<br>6,520<br>2,342<br>13,325<br>6,209<br>2,898<br>0<br>20,652<br>49,321<br>259,233<br>0<br>2,295<br>0<br>\$364,943<br>\$248,406<br>556,568<br>100,349<br>75,222<br>22,305                |  |  |  |  |  |  |  |  |
|   | CONCRETE REPAIR/REPLACEMENT COUNTERTOP/FLOOR/TILE REPAIRS ELECTRICAL SERVICE ENERGY PROGRAM FIRE PROTECTION GUTTER CLEANING INTERIOR PREVENTIVE MAINTENANCE JANITORIAL SERVICE MISCELLANEOUS REPAIRS BY OUTSIDE SERVICE PEST CONTROL PLUMBING SERVICE TRAFFIC CONTROL WELDING APPLIANCE REPAIRS TOTAL OPERATING FUND  MOISTURE INTRUSION - RAIN LEAKS MOISTURE INTRUSION - PLUMBING STOPPAGES MOISTURE INTRUSION - MISCELLANEOUS DAMAGE RESTORATION SERVICES SUPPL. APPROPRIATIONS | 284,594<br>97,232<br>207,654<br>13,325<br>6,993<br>46,960<br>229,134<br>209,667<br>20,652<br>49,321<br>1,073,774<br>7,179<br>42,563<br>187,743<br>\$2,810,507<br>\$248,406<br>556,568<br>100,349<br>75,222<br>28,261<br>14,371 | 261,356<br>85,272<br>174,802<br>0<br>44,062<br>226,464<br>209,667<br>0<br>761,098<br>7,131<br>39,177<br>170,361<br>\$2,268,954<br>\$0<br>0<br>5,858      | 23,238<br>5,440<br>30,511<br>0<br>784<br>0<br>2,670<br>0<br>0<br>53,442<br>48<br>1,091<br>17,382<br>\$176,610<br>\$0<br>0<br>0<br>98<br>0 | 0<br>6,520<br>2,342<br>13,325<br>6,209<br>2,898<br>0<br>0<br>20,652<br>49,321<br>259,233<br>0<br>2,295<br>0<br>\$364,943<br>\$248,406<br>556,568<br>100,349<br>75,222<br>22,305<br>14,371 |  |  |  |  |  |  |  |  |
|   | CONCRETE REPAIR/REPLACEMENT COUNTERTOP/FLOOR/TILE REPAIRS ELECTRICAL SERVICE ENERGY PROGRAM FIRE PROTECTION GUTTER CLEANING INTERIOR PREVENTIVE MAINTENANCE JANITORIAL SERVICE MISCELLANEOUS REPAIRS BY OUTSIDE SERVICE PEST CONTROL PLUMBING SERVICE TRAFFIC CONTROL WELDING APPLIANCE REPAIRS TOTAL OPERATING FUND  MOISTURE INTRUSION - RAIN LEAKS MOISTURE INTRUSION - PLUMBING STOPPAGES MOISTURE INTRUSION - MISCELLANEOUS DAMAGE RESTORATION SERVICES                       | 284,594<br>97,232<br>207,654<br>13,325<br>6,993<br>46,960<br>229,134<br>209,667<br>20,652<br>49,321<br>1,073,774<br>7,179<br>42,563<br>187,743<br>\$2,810,507<br>\$248,406<br>556,568<br>100,349<br>75,222<br>28,261           | 261,356<br>85,272<br>174,802<br>0<br>44,062<br>226,464<br>209,667<br>0<br>761,098<br>7,131<br>39,177<br>170,361<br>\$2,268,954<br>\$0<br>0<br>0<br>5,858 | 23,238<br>5,440<br>30,511<br>0<br>784<br>0<br>2,670<br>0<br>0<br>53,442<br>48<br>1,091<br>17,382<br>\$176,610<br>\$0<br>0<br>0            | 0<br>6,520<br>2,342<br>13,325<br>6,209<br>2,898<br>0<br>20,652<br>49,321<br>259,233<br>0<br>2,295<br>0<br>\$364,943<br>\$248,406<br>556,568<br>100,349<br>75,222<br>22,305                |  |  |  |  |  |  |  |  |

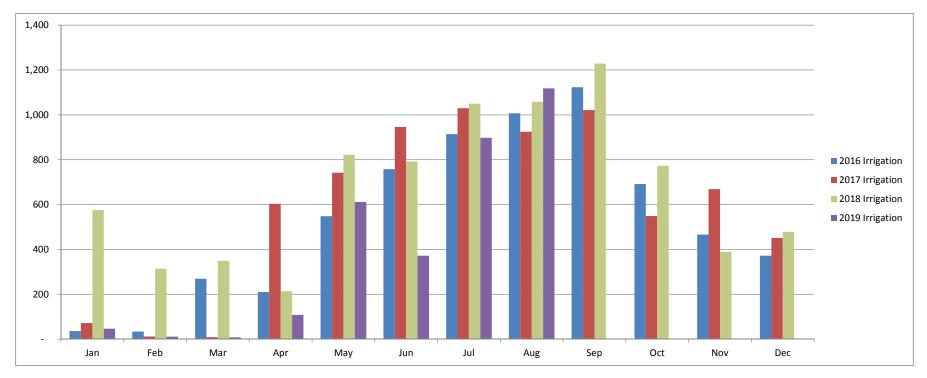
#### United Mutual Water Usage in 100 cubic feet units

| Year | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    | YTD     | Total   |
|------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|
| 2016 | 21,572 | 17,707 | 29,756 | 27,350 | 38,988 | 49,431 | 58,301 | 56,657 | 66,517 | 44,732 | 34,747 | 33,096 | 299,762 | 478,854 |
| 2017 | 21,326 | 16,898 | 16,207 | 41,450 | 51,184 | 61,199 | 64,301 | 60,140 | 68,826 | 42,530 | 46,232 | 35,259 | 332,705 | 525,552 |
| 2018 | 42,632 | 29,513 | 30,299 | 25,881 | 46,405 | 49,466 | 64,821 | 63,964 | 66,621 | 41,517 | 38,135 | 28,295 | 352,981 | 527,549 |
| 2019 | 20,437 | 17,551 | 15,895 | 22,897 | 48,490 | 38,729 | 57,098 | 66,201 | -      | -      | -      | -      | 287,298 | 287,298 |



United Mutual Irrigation Water Usage in 100 cubic feet units

| Year            | Jan | Feb | Mar | Apr | May | Jun | Jul   | Aug   | Sep   | Oct | Nov | Dec | YTD   | Total |
|-----------------|-----|-----|-----|-----|-----|-----|-------|-------|-------|-----|-----|-----|-------|-------|
| 2016 Irrigation | 36  | 34  | 269 | 210 | 548 | 758 | 914   | 1,007 | 1,123 | 692 | 466 | 372 | 3,776 | 6,429 |
| 2017 Irrigation | 72  | 12  | 9   | 603 | 742 | 946 | 1,030 | 925   | 1,021 | 549 | 669 | 451 | 4,339 | 7,029 |
| 2018 Irrigation | 576 | 314 | 349 | 214 | 822 | 792 | 1,050 | 1,058 | 1,229 | 773 | 389 | 478 | 5,175 | 8,044 |
| 2019 Irrigation | 47  | 11  | 8   | 108 | 612 | 372 | 898   | 1,118 | -     | -   | -   | -   | 3,174 | 3,174 |



United Mutual
Residential Water Usage in 100 cubic feet units

| Date             | Jan    | Feb    | Mar    | Apr    | May    | Jun    | Jul    | Aug    | Sep    | Oct    | Nov    | Dec    | YTD     | Total   |
|------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|
| 2016 Residential | 21,536 | 17,673 | 29,487 | 27,140 | 38,440 | 48,673 | 57,387 | 55,650 | 65,394 | 44,040 | 34,281 | 32,724 | 295,986 | 472,425 |
| 2017 Residential | 21,254 | 16,886 | 16,198 | 40,847 | 50,442 | 60,253 | 63,271 | 59,215 | 67,805 | 41,981 | 45,563 | 34,808 | 328,366 | 518,523 |
| 2018 Residential | 42,056 | 29,199 | 29,950 | 25,667 | 45,583 | 48,674 | 63,771 | 62,906 | 65,392 | 40,744 | 37,746 | 27,817 | 347,806 | 519,505 |
| 2019 Residential | 20,390 | 17,540 | 15,887 | 22,789 | 47,878 | 38,357 | 56,200 | 65,083 | -      | -      | -      | -      | 284,124 | 284,124 |

